

AGENDA



- Committee - **JOINT PERFORMANCE MONITORING
PANEL AND POLICY DEVELOPMENT
PANEL**
- Date & Time - Tuesday, 13 January 2026 at 6.30 pm
- Venue - Council Chamber, Council Offices, Priory Road,
Spalding

Membership of the Joint Performance Monitoring Panel and Policy Development Panel:

Councillors: B Alcock, D Ashby, P Barnes, A C Beal, M D Booth, C J T H Brewis, N Chapman, L J Eldridge, M Geaney, R A Gibson, M Hasan, S Hutchinson, J L Reynolds, M Le Sage, I Sheard, J Whitbourn, D J Wilkinson and A R Woolf

Quorum 9.

Persons attending the meeting are requested to turn mobile telephones to silent mode

Democratic Services
Council Offices, Priory Road
Spalding, Lincs PE11 2XE

Date: 5 January 2026

Please ask for Democratic Services: Telephone 01775 764693
e-mail: demservices@sholland.gov.uk

AGENDA

1. Election of Chairman
2. Apologies for absence
3. Declaration of Interests -
Where a Councillor has a Disclosable Pecuniary Interest the Councillor must declare the interest to the meeting and leave the room without participating in any discussion or making a statement on the item, except where a councillor is permitted to remain as a result of a grant of dispensation.
4. Budget Overview 2026/27 – 2030/31 - (To Follow)
To consider and scrutinise the Council's financial outlook, provisional finance settlement and draft General Fund budget position prior to consideration by Cabinet and Council (report of the Director of Finance (Section 151 Officer) to follow).
5. HRA Business Plan and Asset Management Strategy - (Pages 3 - 84)
To consider and provide feedback on the Housing Revenue Account (HRA) Business Plan 2026-2056 and HRA Asset Management strategy 2026-2035 (report of the Assistant Director – Housing enclosed).
6. Any other items which the Chairman decides are urgent



Report To:	Joint Performance Monitoring Panel and Policy Development Panel
Date:	Tuesday 13 th January 2026
Subject:	HRA Business Plan and Asset Management Strategy
Purpose:	To consider and provide feedback on the Housing Revenue Account (HRA) Business Plan 2026-2056 and HRA Asset Management strategy 2026-2035
Key Decision:	Yes
Portfolio Holder:	Portfolio Holder for Strategic and Operational Housing
Report Of:	Vikki Cherry, Assistant Director – Housing
Report Author:	Vikki Cherry, Assistant Director – Housing
Ward(s) Affected:	(All Wards)
Exempt Report:	No

Summary

This report introduces the Council's Housing Revenue Account (HRA) Business Plan 2026 - 2056.

Over the last 18 months, Officers have worked closely with Savills to model the business plan on updated stock condition data and new requirements in response to significant changes in the social housing landscape, including rising inflation, increased investment needs, and higher borrowing costs, while maintaining long-term financial sustainability.

The work has determined that the Housing Revenue Account is sustainable over the 30-year period based on the assumptions regarding future costs. This is considered a substantial achievement for the Council at a time when finances are under pressure across the social housing sector.

The HRA Business Plan will be updated on an annual basis, to ensure it reflects the most up to date operating costs and capital programme costs.

This report also introduces the HRA Asset Management Strategy 2026-2035. The purpose of the Strategy is to provide an action plan based on the recommendations

from the HRA Business Plan and to set a five-year capital investment programme. The Asset Management Strategy will be used to set budgets each year and will be updated on an annual basis. This will ensure that it remains current in the ever-changing environment of social housing.

Both documents are evidence led, informed by surveys of the Council's housing stock over the last 18 months and feedback from Tenant and Member consultations.

Recommendations

That Scrutiny:

- a) Reviews the HRA Business Plan 2026-2056, providing comments to Cabinet and endorsing the recommendation to Council to adopt the Plan.
- b) Supports the recommendation to Council to delegate minor operational and legislative amendments to the HRA Business Plan 2026-2056 to the Assistant Director for Housing in consultation with the s151 Officer and the Portfolio Holder for Strategic and Operational Housing
- c) Reviews the HRA Asset Management Strategy 2026-2035, providing comments to Cabinet and endorsing the recommendation to Council to adopt the Strategy.
- d) Supports the recommendation to Council to delegate minor operational and legislative amendments to the HRA Asset Management Strategy 2026 – 2035 to the Assistant Director for Housing in consultation with the s151 Officer and the Portfolio Holder for Strategic and Operational Housing.

Reasons for Recommendations

Section 76 of the Local Government and Housing Act 1989 requires Local Authorities with a Housing Revenue Account (HRA) to set a budget for the account that avoids a deficit, whilst using robust and valid assumptions.

Furthermore, there is a statutory requirement for the Council to review the 30-Year Business Plan for the HRA on an annual basis. The purpose of this exercise is to keep the long-term financial viability of the HRA under regular review.

Other Options Considered

The Council is required to ensure that HRA income and expenditure are balanced over 30 years. No other alternatives were considered.

To not adopt the Asset Management Strategy. This option is not recommended as the Strategy provides a clear plan to implement recommendations from the HRA Business Plan.

1. Background

- 1.1 Produced in partnership with Savills, the Council's 30 Year HRA Business Plan sets out how the Council will best use the resources of the Housing Revenue Account to maintain and enhance council housing stock.
- 1.2 The Business Plan recognises the challenging landscape for social housing including:
 - Substantial increases in capital investment needs within social housing driven by high levels of inflation, updated stock condition data and revised investment assumptions.
 - Rising demand for day-to-day and responsive repairs post-Covid, changes in fire safety regulations following Grenfell, the continued spotlight placed on the condition of social housing by the Housing Ombudsman and introduction of Awaab's Law (October 2025, with further phases due).
 - Inflationary pressure nationally increasing development costs.
 - Continued high levels of interest rates available from the PWLB (at three times what they were less than 3 years ago).
 - Government consultations on changes to the Decent Homes Standard and the introduction of a Minimum Energy Efficiency Standard (MEES) anticipated to be implemented during 2026.
- 1.3 In 2024, more than 100 stock holding Councils (including South Holland) signed up to the "securing the future of social housing" campaign raising concerns about the danger of HRA finances, with a £2.2bn black hole in councils' national housing budgets expected by 2028.
- 1.4 Despite these pressures, the Business Plan confirms that the HRA can afford all currently planned expenditure over the next 30 years, but in doing so will experience an increase in its debt levels in order to deliver the largest investment programme in the history of South Holland's HRA.
- 1.5 Over the life of the plan, the HRA is projected to generate £854.5m income and invest £235m in the housing stock (including £142m funded through borrowing). (Latest stock valuation was £257.4 million at 31 March 2025).
- 1.6 The overall stock investment profile as financed within the business plan equates to £62,100 per property (at today's prices), which is in line with benchmarks for authorities of a similar size to South Holland. Investment is necessary to meet government expectations regarding energy efficiency standards and ongoing investment required in HRA sewage treatment works.
- 1.7 While borrowing is required, the plan operates with capacity for additional investment within this metric. This is considered a substantial achievement for the Council at a time when finances are under pressure across the social housing sector.
- 1.8 Delivery of the HRA Business Plan will be supported by an Asset Management Strategy. The purpose of the Strategy is to set an accurate capital programme for the next five years ensuring our tenants live in good quality, efficient homes. It also demonstrates how this proposed spend will help to keep homes safe, compliant and decent. It sets out a clear action plan and projects to help inform future investment in HRA assets.

- 1.9 Both documents are considered financial planning documents, setting out the capacity of the HRA and will be used to support drafting of the HRA Budget, Capital Programme and Medium Term Financial Strategy.
- 1.10 The HRA Business Plan and Asset Management Strategy will be updated on an annual basis, to ensure they reflect the latest stock condition data, operating costs and capital programme costs. The annual update will be based on consistently applied methodology and assumptions.

2. Report

2.1 Business Plan

2.2 The Council has a clear and evidence-based understanding of the Council's income and expenditure over a 30-year period.

2.3 The Business Plan:

- Is based on up to date data, including component decency, HHSRS and energy assessments.
- Supports continued investment into the stock.
- Continues to provide for investment into services to support transformation plans, controlling them to real terms levels (i.e. increasing with inflation) at a time when rents are set to increase at a higher rate.
- Allows a limited but significant programme of development or acquisition which will see our stock grow following decades of declining numbers through right to buy sales.

2.4 The Plan is fully financed across the 30 years, remaining within the “golden rule” of an Interest Cover Ratio of at least 1.25%, so that there is a cushion to ensure interest can be paid in the event of unexpected cost increases. Factoring in a substantial increase in investment towards achieving EPC C by 2030 for all homes, completing investment works to HRA sewage treatment facilities, and ensuring that the Council is able to deliver life cycle replacement programmes.

2.5 The Business Plan is an evidence led document, informed by latest stock condition data and views of tenants and Members. It contains a series of evidence led policy recommendations with resilience measures incorporated to mitigate identified risks, including stress testing in a manner that the Regulator of Social Housing requires of housing associations.

2.6 Within 2026/27, net costs of management and repairs (after taking into account service charges and non-rent income) represents 63p of every £1 of rent income collected. We know that this is relatively high compared to benchmarks and will keep opportunities to seek greater efficiencies under regular review, including exploring ways to enhance the performance of sewage treatment works and assessing recharges for internally commissioned services.

2.7 The methodology assumes borrowing as the “financing of last resort”. This approach offers the best value for money for the HRA business plan, especially at a time when interest rates are at a relatively high level.

2.8 Asset Management Strategy

2.9 A key element of the Business Plan is the Asset Management Strategy. The Strategy sets out plans for the management and maintenance of HRA housing stock over the long term, and in particular an Investment Plan to 2035.

2.9 Objectives of the Strategy are to:

- Continue to grow knowledge and understanding about housing stock and neighbourhoods
- Bring stock to revised Decent Homes Standard by 2035
- Meet Minimum Energy Efficiency Standards by 2030 and beyond
- Set a high standard for neighbourhoods and invest to that standard.

2.10 Multiple consultation events were held with Members and tenants during Autumn 2025, seeking views around prioritising investment including:

- Extension of lifetimes of key components
- Whether the Council should maintain a stock replacement, acquisition and/or development programme. If so, the balance between investment in the existing stock and new homes
- The importance of investment in the neighbourhood and environment
- The importance of investment in disabled aids and adaptations
- Whether there is a role for regeneration and development of “obsolete” / high-cost homes.

2.11 In summary, tenant feedback was as follows:

- Support extending lifecycles for kitchens, bathrooms, and boilers so long as quality is high; avoid unnecessary replacements of components.
- Safety and quality of existing stock should take priority over new homes, though future-proofed builds on brownfield sites are welcomed.
- Strong support for aids and adaptations and improved bathroom accessibility.
- Raise void property standards and review asset performance; dispose or redevelop homes where costs are excessive.
- Mixed views on fencing, but external areas should remain attractive.
- Council support for home and garden maintenance where needed, with recharges for property neglect.
- Support for sustainability and improved energy efficiency of homes.

2.12 Councillor priorities were as follows:

- Support for extending lifecycles of kitchens, bathrooms, and heating systems so long as they remained in good condition.
- Support for a stock replacement/acquisition programme on the basis that investment in existing stock is prioritised and consideration around selling high-cost or isolated properties to reinvest in newer stock. New build / acquisition programme should be focussed on property types which meet local housing need.
- Strong support for improving neighbourhoods (fencing, landscaping, communal areas), recognising the impact on wellbeing and estate appearance.
- Support for ongoing investment in aids and adaptations.

- Role for regeneration where properties are costly to maintain or have poor energy efficiency, supporting exploring redevelopment opportunities/disposal of units.
- Additionally, members had a strong interest in solar panels (based on resident feedback) and welcomed the re-introduction of support/incentives for downsizing.

2.13 In response to the feedback received, the Strategy incorporates the following:

- Extension to life cycles of key components such as kitchens and bathrooms by 5 years, whilst retaining those that are beyond the national standard (i.e. roof repairs). This approach continues to model lifecycles shorter than the maximum Decent Homes lifetimes and reduces expenditure over 30 years by £16m. (The existing Investment Plan will be continued to 2030 as there are already contracts and suppliers in place and fully procured for the programme. Revised lifecycles will be introduced no later than 2031, aligned with the renewal of contracts).
- Provision for an acquisition/development programme of 5 homes per annum within the MTFS followed by up to 20 homes per annum thereafter on the assumption that 40% grant funding is available.
- Investment into energy efficiency extended to achieve EPC C for all stock by 2030. Additional programmes totalling £3.7m commencing during 2027 to allow time for procurement.
- Ongoing investment for disabled aids and adaptations of over £5.4 million during the current MTFS and £3m modelled every 5 years thereafter.
- Conducting an Asset Performance Evaluation during the period of the Strategy to analyse in detail the financial performance of properties to identify which properties may be prohibitively high cost to repair, or where properties may be obsolete and in need of replacement.
- Consulting tenants and members on the approach to recharges as part of the review of the Housing Repairs and Fitness for Habitation Policy during 2026/27.

2.14 This strategy relies on additional revenue from rental income and borrowing. Nevertheless, the level of borrowing remains sustainable within the context of HRA business planning, and the ability to fully fund the programme offers strong assurance that the Asset Management Strategy is underpinned by robust core data and is financially viable.

2.15 The Asset Management Strategy includes an action plan setting out a commitment to achieve these ambitions of the Strategy. Updates will be provided to Cabinet and tenants annually as part of the annual refresh.

2.16 Modelling the HRA Business Plan and Asset Management Strategy

2.17 The Strategy is based on assessments and analysis of a variety of data and information sources, including:

- Stock condition survey – stock condition data from surveys completed within the last 18 months on 75% of the stock has been used to model the Plan and Strategy. (At the point of writing the report, the Council had up to date stock condition data on 90% of properties and continues to work

- towards 100%.)
- Resident survey – engagement and consultation was held with tenants to understand their priorities for investment.
 - Energy efficiency – up to date energy performance data has been included, along with details of properties included in our Warm Homes programmes. As at the point of writing the report c.1,200 properties were outside of the Warm Homes Programme, at band D or below.
 - Sewage Treatment Works – At the point of consulting Members and Tenants, modelling was based on survey findings from sites conducted in 2023, involving highly cautious assumptions. A further exercise has since taken place, with the existing maintenance contractor providing estimates for like-for-like replacements at today's prices. These figures have been incorporated into the business plan. This method is considered more accurate than the earlier conservative estimate of £500k per site, though a 25% contingency has been included.

3. Conclusion

- 3.1. The Council's 30-Year HRA Business Plan and supporting Asset Management Strategy provide a robust, evidence-based framework to safeguard and enhance the quality of council housing for the long term. Despite significant financial pressures across the social housing sector, the Plan demonstrates that South Holland can fully fund its commitments. This includes meeting government standards on energy efficiency, maintaining compliance, and improving neighbourhoods, all underpinned by prudent financial modelling and stress testing,
- 3.2. The Strategy reflects the priorities of tenants and Members, balancing investment in existing stock with a modest development programme, embedding sustainability and accessibility at its core. By extending component lifecycles, targeting energy improvements, and planning for regeneration where necessary, the Council ensures value for money and resilience. Annual updates will maintain accuracy and transparency, ensuring these plans remain responsive to changing conditions.
- 3.3. Together, these documents set a clear path for maintaining safe, decent, and efficient homes, supporting community wellbeing, and securing the future of social housing in South Holland.

Implications

South and East Lincolnshire Councils Partnership

None.

Corporate Priorities

The HRA Business Plan and Asset Management Strategy deliver the corporate priorities of efficiency and effectiveness:

- delivering good quality and value for money services, in line with customer needs and
- meeting the financial challenges facing the sector.

The documents also deliver the local priority of engaging with housing tenants to help shape service delivery in the district.

Staffing

None.

Workforce Capacity Implications

None.

Constitutional and Legal Implications

The HRA Business Plan and Asset Management Strategy are considered part of the Council's Policy Framework and must be formally adopted by the Full Council.

Expenditure and income relating to property and income listed in section 74 of the Local Government and Housing Act 1989 which includes housing held under Part II of the Housing Act 1985 must be accounted for in the Housing Revenue Account (HRA). The HRA is a ring-fenced budget. The HRA should be self-funding and continuous review of the position of the HRA is required to ensure this.

Data Protection

None.

Financial

The main conclusion from the Business Plan is that the Housing Revenue Account is sustainable over the 30-year period based on the assumptions regarding future costs.

In order to protect the HRA, the Council will need to continue to maximise income to the HRA, ensuring that actual rent increases are in line with maximum amounts permitted by Government policy.

The HRA Business Plan has been prepared with careful consideration of how best to provide resilience against financial risk without compromising the ability of the HRA to deliver its strategic objectives.

Risk Management

The HRA Business Plan and Asset Management Strategy has been produced by housing finance specialists, Savills. The documents have been prepared with careful consideration of how best to provide resilience against financial risk without compromising the ability of the HRA to deliver its strategic objectives.

Sensitivity analysis has been undertaken on the financial assumptions made in the business plan in a form expected by the Regulator of Social Housing on housing associations. The key areas that could impact on the projections set out in the business plan are rental increases arising primarily from the associated government policy relating to this and inflation affecting future expenditure levels. These are largely outside of the Council's control and are risk areas that the Council continues to monitor. Changes in these areas (for example, government policy leading to a period in which rents cannot be increased) would directly impact the monies available for investment.

There are also financial sensitivities relating to voids and the loss of income and additional expenditure associated with this as well as potential bad debts. Income performance is reported to Housing Compliance and Performance Clinic on a monthly basis of which the Director for Communities and Portfolio Holder for Strategic and Operational Housing attends.

The HRA Operational Risk Register and Corporate Risk Register have been reviewed to ensure the risks mentioned in the Strategy are recognised.

Stakeholder / Consultation / Timescales

Multiple engagement events were held with Members and tenants during Autumn 2025. Outcomes of events are summarised in the main body of this report. Appendix C provides further detail on tenant engagement.

The HRA Accountant (PSPSL), s.151 Officer, Monitoring Officer, Senior Leadership Team, Portfolio Holder for Strategic and Operational Housing and wider Cabinet Members have been consulted throughout the development of the HRA Business Plan and Asset Management Strategy.

The (Interim) Strategic Finance Manager (PSPSL) and Treasury and Investment Manager (PSPSL) have been consulted and involved in the final drafting of documents.

It considered that the Business Plan had been developed robustly, with a positive approach to involving tenants and members in this process.

Reputation

The HRA Business Plan and Asset Management Strategy was produced by housing finance specialists, Savills.

The HRA Business Plan operates within a political environment therefore changes in both national and local policy can have a major impact and influence on the plan. The HRA Business Plan will be updated on an annual basis, to ensure it reflects the most up to date operating costs and capital programme costs. The annual update will be based on consistently applied methodology.

Contracts

None. Delivery of the HRA capital programme will be in line with the Council's contract procedure rules.

Crime and Disorder

None. The HRA Business Plan recognises the benefit in investing in the wider housing environment in order to support safe, resilient and cohesive communities.

Equality and Diversity / Human Rights / Safeguarding

In finalising the HRA Business Plan and Asset Management Strategy, the Council must comply with the public sector equality duty as set out in S149 of the Equality Act.

An Equality Impact Assessment has been carried out (see Appendix D). Our analysis demonstrates that the proposed HRA Business plan and Asset Management Strategy shows minimal potential for discrimination, and we have taken all opportunities to advance equality subject to continuing monitoring and review.

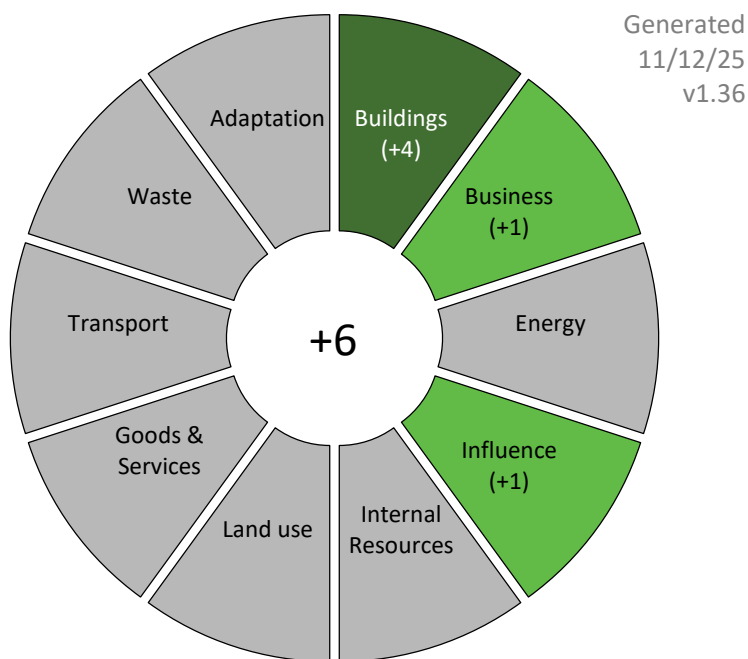
Health and Wellbeing

The HRA Business Plan and Asset Management Strategy include budgets for investment in homes to ensure disabled aids and adaptations are readily available to support vulnerable tenants to live safely and independently in their homes.

Climate Change and Environment Impact Assessment

The HRA Business Plan has positive implications for climate change and environmental impact, incorporating energy efficiency upgrades to homes, ensuring that all properties within the HRA achieve an EPC rating of C or higher by 2030, in alignment with current government guidelines.

The Plan does not deliver a carbon neutral outcome as significant external funding would be required. This is the case for the wider housing sector.



The Partnership has committed to being Net Zero by 2040 (14 years and 0 months away).

Acronyms

CPI - Consumer Price Index.

HRA - Housing Revenue Account.

MHCLG – Ministry of Housing, Communities and Local Government

Appendices

Appendices are listed below and attached to the back of the report:

Appendix A – HRA Business Plan 2026-2056

Appendix B – HRA Asset Management Strategy 2026-2035

Appendix C – Tenant consultation outcome report.

Appendix D – Equality Impact Assessment

Background Papers

No background papers as defined in Section 100D of the Local Government Act 1972 were used in the production of this report.

Chronological History of this Report

A report on this item has not been previously considered by a Council body.

Report Approval

Report author: Vikki Cherry, Assistant Director - Housing
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Signed off by: Vikki Cherry, Assistant Director - Housing
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Approved for publication: Cllr Tracey Carter, Portfolio Holder for Strategic and Operational Housing

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South Holland District Council

Housing Revenue Account Business Plan 2026-2056

Summary

Draft v3.1 (22 December 2025)

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1. Introduction

1.1. Background

Welcome to South Holland's Housing Revenue Account Business Plan for 2026. The Housing Revenue Account (HRA) is the account we use for the finances for council housing. The HRA is operated as a separate account within the Council's overall finances and covers the income and expenditure for council housing, including both day to day services and investment into our homes.

Every year, we set budgets and financial plans for our council housing stock and services as part of the Council's overall financial management processes. As we need to set out how we will manage and maintain our homes over the long-term, we also produce a business plan that covers the finances for the next 30 years.

The Council last set out a comprehensive approach to business planning some years ago. Changes in national policy and the framework for regulation of council housing has led to us developing a completely new approach to the business plan, work which has been going in since summer 2024 and which is closely linked to work on understanding the investment needs of our stock contained within our Asset Management Strategy.

Whilst business planning is intrinsically linked to our Asset Management Strategy, our transformation programme for Housing Landlord Services, and the Council's wider strategic objectives, this document summarises the main themes around our business plan from a financial perspective.

This business plan summary sets out the financial basis for the delivery of services and investment into our homes. It should therefore be read in conjunction with the Housing Landlord Strategy (developed in 2024) and Asset Management Strategy (which has been developed alongside the business plan).

Our plan is based on a robust and comprehensive evidence base of data around our stock and the needs of our tenants and residents. We can plan with confidence over the next 5-10 years to invest in our services, homes and neighbourhoods. Our planned investment is very substantial, particularly over the next 10 years and represents the largest ever programme of investment into council housing in the district.

As will be seen within the summary, the business plan is not without financial pressures and we will need to manage our future planning carefully to address the risks and challenges that face council housing services. This summary also includes a commentary on the main risks and "stresses" that might arise if financial or other conditions change over time and how we will respond to manage those risks.

In summary, the business plan provides assurance that the resources and financial plans are sufficient over the long term to allow us to finance the investment plans set out in the Landlord and Asset Management Strategies.

As will be seen throughout this summary, there are certain elements of government policy and guidance that remain to be agreed at a national level. At the same time, we are continuing to analyse a substantial amount of data about our stock and customers collected in the last 18 months. This plan will therefore be subject to refresh and review within its first year and will be updated in the autumn of 2026.

1.2. How the Business Plan fits in

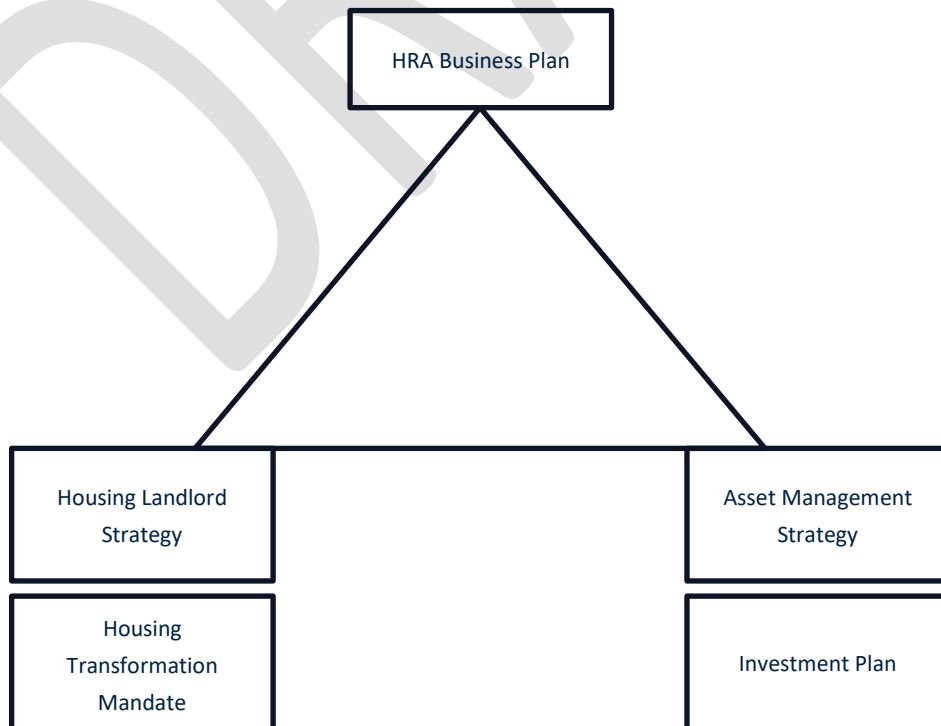
The overall planning framework for South Holland is set out in the Council’s Partnership Alignment and Delivery Plan <https://democracy.sholland.gov.uk/documents/s43271/Appendix%206%20Partnership%20Alignment%20and%20Delivery%20Plan%2025.26.pdf>.

The overarching strategic objectives for South and East Lincolnshire, and how the HRA business plan aligns with them, are as follows:

- Growth and Prosperity – the expanded investment programmes set out within the Asset Management Strategy financed within the business plan mean opportunities for increased jobs locally
- Healthy Lives – the safety and quality of our homes directly impacts the health and wellbeing of our tenants and residents, and our services provide the support for our communities to live healthier lives.
- Safe and resilient communities – investment in our homes and in our communities within our council housing estates provides the basis for community resilience.
- Environment – investing in the environment through increased energy efficiency is an intrinsic part of the business plan.

As the primary financial planning document for council housing, the business plan is directly aligned with the two principal strategies around service delivery and stock investment as set out in the diagram below. In turn, the two strategies have short-medium plans within them to deliver over the next few years. The business plan forms the basis for the delivery of these plans, setting out how these plans will be financed.

Figure 1.1: business plan linkages



The Housing Landlord Strategy 2024-2026 provides a key framework for the Asset Management Strategy, and together these form the basis of our future plans. The Landlord Strategy was approved by Council in 2024 and sets our plans for transformation of the housing landlord service, of which repairs, maintenance and investment are an integral part. The business plan sets out how all of this will be financed.

1.3. Business Plan context

Our landlord strategy and housing transformation plan represent an integral part of the Council's overall Partnership Alignment and Delivery Plan, a plan which is annually updated to reflect the priorities of the Council in its sub-regional and wider Lincolnshire context.

Our Housing Landlord Strategy sets out our ambitions to deliver on four overarching themes:

1. Culture and Operational Excellence

We will deliver a service that meets the needs and aspirations of our tenants, whilst keeping them safe

2. Quality Homes and Connected Neighbourhoods

We will be well governed and financially resilient, operating efficiently and responsibly, and investing wisely to fulfil our social purpose.

3. Accountability and Transparency

We will deliver well maintained, safe, affordable homes and neighbourhoods, where people are proud to live that supports their health and wellbeing.

4. Tenant Voice and Opportunity

Tenants will be at the heart of everything we do and every decision we make.

The Social Housing (Regulation) Act 2023 reformed regulation and strengthened social landlord obligations around transparency and accountability to residents. It also stresses the importance of good data to demonstrate compliance. The Government consulted in the summer of 2025 on updating the Decent Homes Standard with a key proposal to introduce a minimum standard for energy efficiency for the first time, and for this standard to become part of the Decent Homes Standard. At the time of agreeing this business plan, the outcome of the consultation process is awaited, although we have made some assumptions around future requirements that we believe will ensure that we are compliant with the new standard when it is finalised, and that we will have sufficient resources to finance what is required.

Demand for affordable housing in the district continues, in line with the national trend. The financial plans within this business plan underpin our ambitions to deliver new social homes.

The Business Plan is a forward looking document. It is rooted in the current and near-term future financial plans for the HRA but sets out that short-term investment can be sustained in a long-term context. The standard approach to the "long-term" is 30 years, as the overwhelming majority of investment into homes takes place within a 30 year period.

2. Our approach to business planning

2.1. Introduction, preparation and governance

This section sets out how we have arrived at this document and the financial planning within the business plan.

The business planning process began in the summer of 2024 with a cross-service and multi-disciplinary team of senior officers including officers from housing management, asset management and finance.

The team has been supported by external advisors, Savills, and are utilising their business plan modelling platform to deliver the projections that are set out in this summary. Our advisors have also brought insight from good practice at other local authorities, providing both assurance that South Holland's income and costs are in line with benchmarks and bringing opportunities for us to consider best practice on delivery from other authorities.

There has been regular contact with key decision makers including the Council's s151 Officer, Senior Leadership Team and the Portfolio Holder for Strategic and Operational Housing.

2.2. Decision making during plan development

There have been a number of iterations of the business plan financial projections since we commenced this process, starting with those prepared for the 2025/26 financial year.

As a result of work undertaken by the project team, the Council has already introduced a series of changes to the way it manages and delivers council housing services. In particular, the Council has done the following:

- Put in place procedures to ensure that the Budget and Medium Term Financial Strategy approved by the Council for all services are in alignment with the business plan so that the first year of the business plan has the same financial basis as the approved budget and capital programme.
- Introduced a policy of reletting vacant properties at formula rent in April 2025.
- Worked closely with external support from stock condition surveyors and Savills to model future options for investment into the stock and services, in conjunction with detailed discussions with the s151 Officer.
- Identified that the outputs from the work undertaken to gather data and insight for the Asset Management Strategy put the Council above benchmark in terms of investment requirements in a number of key areas: energy efficiency and meeting EPC C standards as a minimum across our stock; and the need to address investment in the sewage works that are held within the HRA. The full Asset Management investment profile is incorporated into the Business Plan.
- Determined that the level of depreciation that we had been assuming within the HRA was high compared to benchmarks and following a review of the technical financial assumptions, reduced the amount for 2025/26.

- Benchmarked and reviewed the cost base for Housing Services, focusing on costs represented by services provided by other parts of the Council. Whilst we have not changed the core assumptions relating to the costs of these services, we have agreed that we will subject these costs to further detailed review in time for the 2027/28 financial year.

2.3. Governance, monitoring and review

The Business Plan is approved by the Council prior to adopting the HRA budget, the HRA Capital Programme (represented within the Medium Term Financial Strategy) and the setting of rents and service charges.

The key stages in the approval process are:

- Compilation of the business plan and financial modelling: September-November by the project team, working in conjunction with external advisers, and taking into account financial progress within the current financial year
- Review of business plan by s151 Officer, Senior Leadership Team, informal Cabinet and the Portfolio Holder for Strategic and Operational Housing: November-December
- Consultation and engagement with stakeholders: November-December with tenants and wider Members
- Finalisation and approval: January-February.

The plans and strategies set out within the Landlord and Asset Management Strategies are able to be delivered with the confidence and assurance that they are financed within the business plan.

Whilst the business plan is refreshed annually to reflect changes in operational, economic and financial conditions, the fundamental building blocks of the strategies and plans are unaffected. We have put in place risk mitigation measures to address any changes which reduce future financial resources and have approved plans to bring forward additional investment should financial resources improve in the future.

The Business Plan is therefore subject to annual refresh only and will be reviewed fully in line with the review of the Asset Management Strategy in the run up to 2030. As this period crosses over with the anticipated timetable for the implementation of Local Government Reorganisation, we would expect this full review to take place in the successor authority to South Holland, noting that this successor is likely to have housing stock from other current Lincolnshire authorities and therefore the business plan would no longer apply just to South Holland's council housing.

3. Inputs and Assumptions

3.1. Economic, financial and policy context

The assumptions that we have used to inform the financial modelling that underpins the business plan projections are established in the context of the economic and financial backdrop for local authorities and social housing. The policy and regulatory framework for council and social housing has a key and critical impact on the assumptions that we have to make about how much income and resources we will receive in the future and what those resources need to be spent on.

A summary of the key influences on our financial assumptions is set out below:

- Substantial increases in capital investment needs within social housing driven by high levels of inflation, updated stock condition data and revised investment assumptions. Based on this, the Council plans to spend over £62,000 per home (at today's prices) over the next 30 years.
- Pressures on repairs expenditure driven by increased demand from tenants for day to day and responsive repairs, especially since the Covid pandemic, but also arising from the implementation of Awaab's Law.
- Inflationary pressure nationally has increased development costs and affected the potential costs of acquisition of new homes due to market driven pressures.
- Continued high levels of interest rates available from the PWLB, albeit with discounts currently applied for HRA borrowing. (PWLB rates are at historically high rate and a factor of three times what they were less than 3 years ago).
- Potential for continuing inflationary pressures on current operating costs which could outweigh income growth in the short-term, particularly affecting the delivery of services by third party contractors and suppliers.
- Government consultations on changes to the Decent Homes Standard and the introduction of a Minimum Energy Efficiency Standard (MEES) have recently concluded but are yet to be finalised and formalised into a revised comprehensive Standard. These both inform business planning subject to confirmation by government with MEES in particular affecting South Holland, given the energy efficiency position of our stock.
- The Spending Review in 2025 set out a 10 year rent policy with maximum increases allowed up to CPI+1%; providing a much greater level of income in the plan than had previously been provided for.
- A government consultation on the rate and pace at which rent convergence may be reintroduced has not been set for an outcome in January 2026; rent convergence covers how the Council might be able to charge an additional amount of rent on top of the government's maximum rent increase (CPI+1%) in order to bring actual rents up to the level of formula rents far more quickly than reletting at formula rent when properties become vacant.
- Changes to the Right to Buy (RTB), following an extensive government consultation in late 2024, the outcome of which is to restrict access to the RTB whilst also providing a greater degree of flexibility for the reinvestment of RTB receipts, including some measures which are subject to primary legislation yet to be introduced.

3.2. Key financial assumptions

The following is a schedule of the key financial inputs and assumptions to the plan.

- 30-year financial projections are launched from 2026/27, based on the budget and Medium Term Financial Strategy (MTFS) running from 2026-2031.

- Property numbers were 3,780 as at 30th November 2025 including 127 Affordable Rent properties and 46 shared ownership homes.
- Core inflation (subject to scenario testing) projected at the following, and aligned with the latest forecasts from the Office for Budget Responsibility:
 - 3.8% for 2025/26 driven by the September 2025 CPI used as the basis for 2026/27 rent increases.
 - 2.5% for 2027/28
 - 2.0% from 2028/29 onwards.
- Rents of £99.80 average in 2026/27 are increased as follows:
 - Increases of CPI + 1.0% for 10 years, in line with the current rent settlement, before reverting to CPI only from April 2036
 - Homes are relet at formula rent including the rent flexibility, with a 6.6% annual tenancy turnover rate.
- Rent loss from voids is assumed to be 1.0%, and provision for the writing off of bad debts is £75,000 pa (the equivalent of 0.38% of rent income)
- Service charge income from tenants and leaseholders is increased in line with CPI.
- Following the initial MTFs period, management and repairs costs are inflated with CPI throughout. Management budgets include front line landlord services, as well as the costs of services provided to housing from other services within the Council: they are £8.4million in 2026/27 and repairs budgets are £5.3million.
- Provision for depreciation increasing at CPI throughout starting at £4.2million in 2026/27.
- Capital maintenance of the existing stock is modelled at a total of £235m (at today's prices before any adjustment) over 30 years from 2026/27; this provides for an enhanced capital programme for years 1 to 5, an extension of the Investment Plan to year 10 (2036) and phasing of future investment per the outputs from our stock condition survey.
- The overall stock investment profile as financed within the business plan equates to £62,100 per property (at today's prices), which is in line with benchmarks for authorities of a similar size to South Holland. We have specific challenges around bringing all homes up to energy efficiency standards (EPC C) and the need to repair 49 sewage treatment works and 11 pumping stations which are held within the HRA.

The investment profile has been adjusted from the raw totals based on existing life cycle replacement timeframes; the total investment requirement identified in the Asset Management Strategy is £249.9m, per the strategy. We propose to increase life cycles by 5 years for planning purposes (where our current cycles are below the national standard, whilst reducing those that are beyond the national standard (i.e. roof repairs). whilst maintaining the principle that elements will be replaced when they are in a poor state of repair. This approach reduces the 30 year profile by £16m, albeit that this does not impact the first 5 years as there are already contracts and suppliers in place fully procured for the programme and has only a marginal impact on the period from 2030-2035.

- A steep reduction in the volume of Right to Buy sales has been modelled, at 5 per annum, following the recent reduction of maximum discounts introduced by government in November 2024.
- Inclusion of 5 homes for development and/or acquisition per annum from 2026 to 2031 and then 20 homes for all future years at a gross cost of £220,000 per home at today's prices based on current market, section 106 and other development market conditions, fully financed with right to Buy receipts in the first 5 years and then with the receipt of grant of an estimate 40% of the acquisition or development cost from 2031. The Council will apply for grants such as the Social and Affordable Homes Programme, the Local Authority Housing Fund as well as apply our own Right to Buy receipts to help finance the acquisition of homes into the HRA.
- Interest calculations are based upon a housing debt (the HRA Capital Financing Requirement or HRACFR) of £69.5m, at a rate of at 3.79% in line with the Council's Treasury Management Strategy 2025/26; a rate of 5.00% has been taken forward throughout the term of the plan acknowledging that current rates are higher than this and that treasury costs must be carefully managed.

3.3. Financing methodology

The overall financial methodology within the plan is founded on the following:

- Net operating income is generated from rents and income less management costs, day to day repairs costs and transfers of depreciation to the Major Repairs Reserve; this is reported as "net Cost of Services" within the HRA.
- This income is then utilised to finance interest costs on debt net of interest income; this results in a net operating surplus that is able to then be used flexibly to finance additional investment, if required.
- The capital programme needs are set out as per the stock survey and other profile inputs plus the development and acquisition programme; this is first financed utilising resources from the Major Repairs Reserve (i.e. depreciation), from capital receipts, then from any grants that might be receivable to support expenditure. If there remains expenditure that is not covered by these, the balance will be financed from additional revenue top-ups (formally revenue contributions to capital) and, if necessary, borrowing.
- Net operating surpluses are first committed to support capital expenditure needs as additional revenue contributions, and if there remain a balance to be financed, the remainder will be covered by borrowing.

Our medium-term policy towards the setting of reserves is to set a minimum of 10% of total rent income; we are currently well above that level and will reduce our reserves prudently to this level by 2030 allowing further investment resources to be released.

The above methodology therefore utilises borrowing as the "financing of last resort" in that it is our policy to only borrow to finance capital expenditure that is unable to be financed from all other possible sources. This approach offers the best value for money for the HRA business plan, especially at a time when interest rates are at a relatively high level.

No provision is set aside to repay debt during the life of the business plan, with refinancing of loans assumed as they mature.

3.4. Managing the financial health of the HRA

Limits on borrowing within the HRA were lifted in 2018. Since then, the Council has a statutory obligation to publish Prudential Indicators for the HRA. These indicators have a dual effect:

- They set out the financial health of the HRA and HRA business plan over the short, medium and long terms.
- They set out the future financial capacity within the business plan to bring forward more investment.

We have worked with our Savills to develop an approach to management of debt levels and future investment capacity within the HRA and a summary is set out below.

We measure the affordability of debt and borrowing on the basis of the Interest Cover Ratio (ICR) which sets a prudent limit on borrowing based upon the underlying net income generated within the plan. Our measure of the ICR is calculated at Net Operating Income – this shows how net income from services is able to cover interest costs. We then set a “Golden Rule” for managing the ICR – at 1.25 – i.e. that the HRA should be generating sufficient income to cover debt costs plus 25%. This approach allows us to operate a risk buffer against any unexpected costs of drops in income during a year such that we should always be able to cover interest costs without dipping into reserves.

There is no obligation to set borrowing at this level; it is adopted solely for prudence and risk management within the HRA. The outputs below show how the plan is able to be managed within the framework set by this risk buffer.

The second key measure is the proportion of rent income that is spent on day to day services. Within 2026/27, net costs of management and repairs (after taking into account service charges and non-rent income) represents some 63p of every £1 of rent income collected. We know that this is relatively high compared to benchmarks and will keep opportunities to seek greater efficiencies under regular review.

Linked to the above “pence in the £”, the net operating income determining the availability of revenues to cover interest payments can also be expressed in percentage terms as “Operating Margin”. The Operating Margin in 2026/27 is relatively low compared to similar authorities at around 15% representing the investment we are making into day to day service delivery and transformation. We plan to increase this to over 25% within 10 years as rent increases proceed at CPI+1%.

We will monitor the Interest Cover Ratio, Operating Margin and the proportion of rent income we spend on day to day services as three key metrics when assessing the current future financial health of the HRA, and whether there is sufficient risk buffer and resilience within the plan to withstand deterioration in the assumptions we have made.

At the same time, we will also utilise these metrics to express the extent to which we can extend investment programmes into enhanced service standards, increased investment into the existing stock and neighbourhoods and/or investment into new homes delivery or acquisition.

4. Financial projections

4.1. Introduction

We have compiled our financial assumptions into a core projection from 2026 to 2056 which we term the “Baseline Business Plan”. The baseline plan represents the approved plan for the next 30 years. In the next section, we have demonstrated how sensitive the baseline plan is to changes in inputs and assumptions. This is termed “stress testing” and has a link to the Risk Management Strategy that we have within the Housing Landlord Service.

The plan is fundable and fully financed over the entire business plan term. However, as the plan incorporates the potential to increase borrowing over a period of up to 15 years, it is not without its financial challenges and it is essential that we a) understand how things might change, b) what the impact of those changes might be on our plans, and c) what we would do to make sure that the plan remained viable.

4.2. Baseline business plan: Revenue, capital and debt

The charts below show the overall financial projections for the business plan. The initial planning period is presented in detail in table form at appendix 1.

Chart 4.1: revenue projection against minimum reserves £'000's

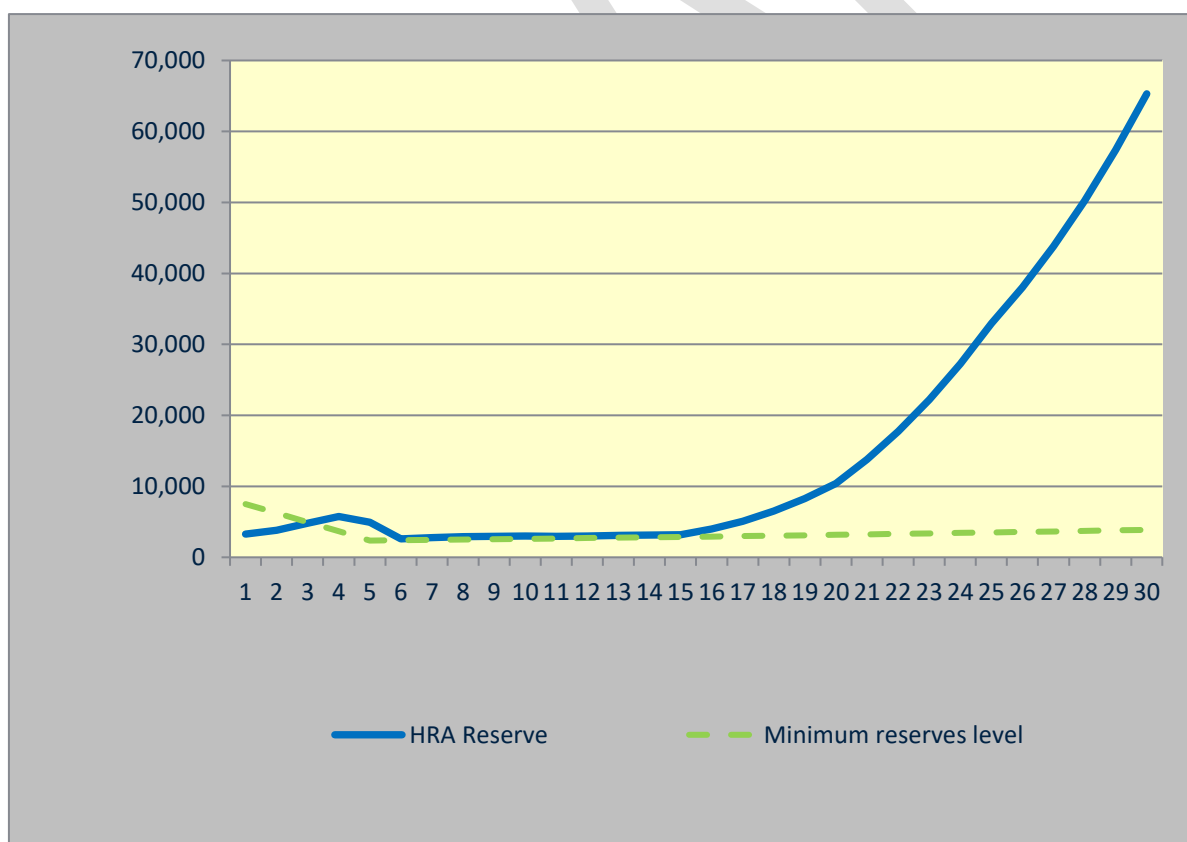


Chart 4.2: forecast capital programme with sources of finance £'000's

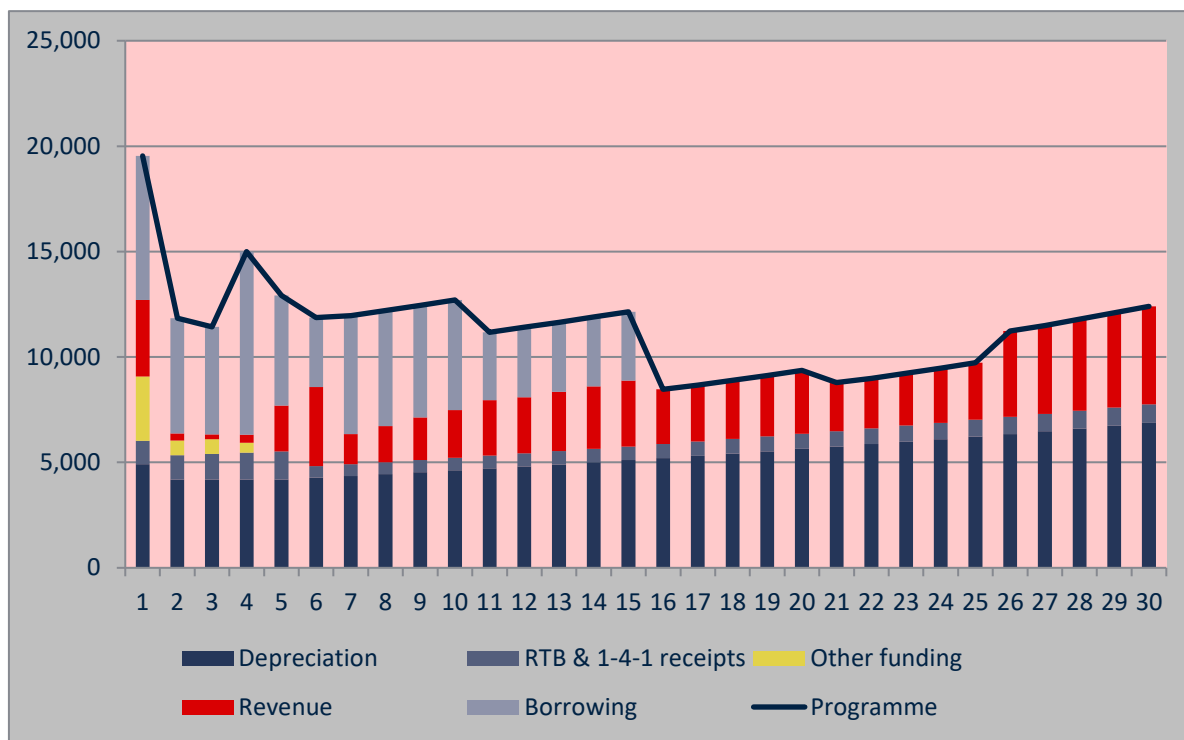
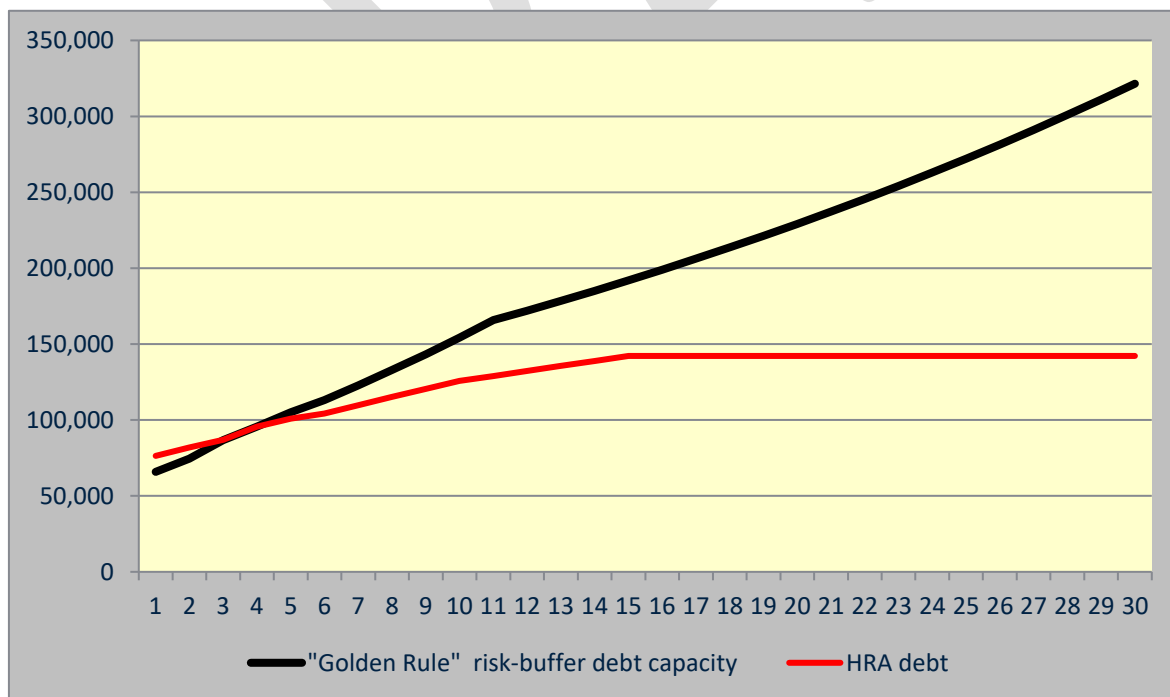


Chart 4.3: forecast debt projection against golden rule debt capacity £'000's



The charts highlight the following headline summary points for our Business Plan.

The revenue reserve is always able to be maintained at or above the minimum reserve level of 10% of total income every year and begins to increase significantly to generate additional capacity for investment from the middle years of the plan.

Revenue reserves are almost entirely used up in the first half of the plan given the need to top up resources for the capital programme.

In the latter half of the plan, reserves grow, generating resources for future investment (for example in the second tranche of sewage works), without the need for additional borrowing from that point.

The capital programme is fully financed throughout the entire term. This is a significant output given the scale of investment required; an investment is envisaged into achieving EPC C by 2030 for all homes, completing works to sewage treatment facilities across the lifetime of the plan, and ensuring that we are still able to deliver life cycle replacement programmes which are at a higher standard than the national average.

Financing the capital programme relies on significant additional revenue top-ups (in every year) plus additional borrowing to year 15 (2040).

The debt chart compares the forecast level of debt against what is able to be afforded given a golden rule interest cover ratio of 1.25. In all but the first two years, the plan operates with capacity for additional investment within this metric, highlighting that there may be the potential to bring forward additional investment in the medium-long term.

4.3. Investment framework

The charts below show the financial projections in terms of the metrics that we have adopted to manage the financial health of the HRA and assessment of future investment capacity.

Chart 4.4: operating margin over 30 years

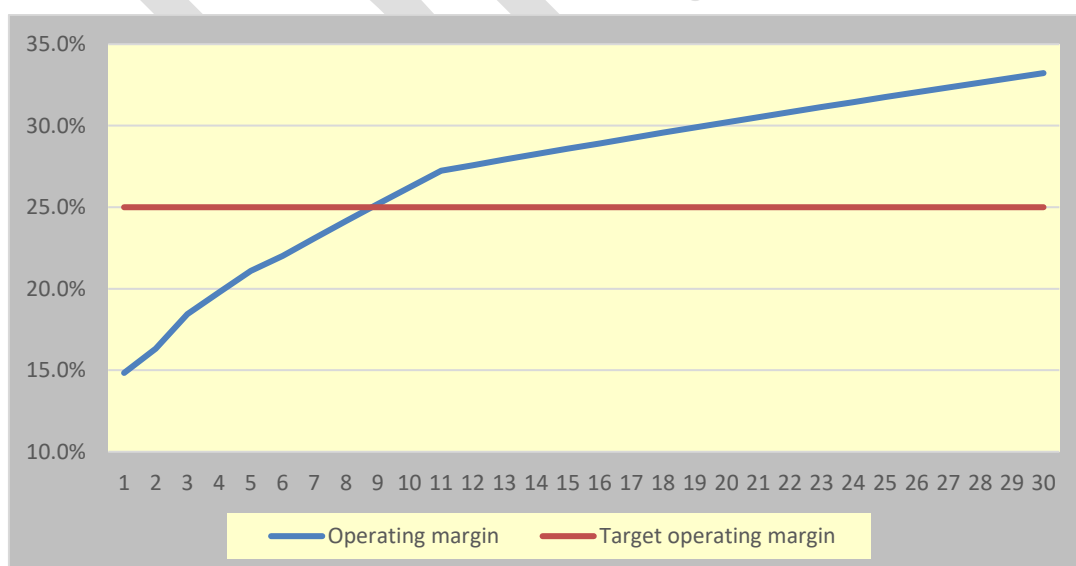
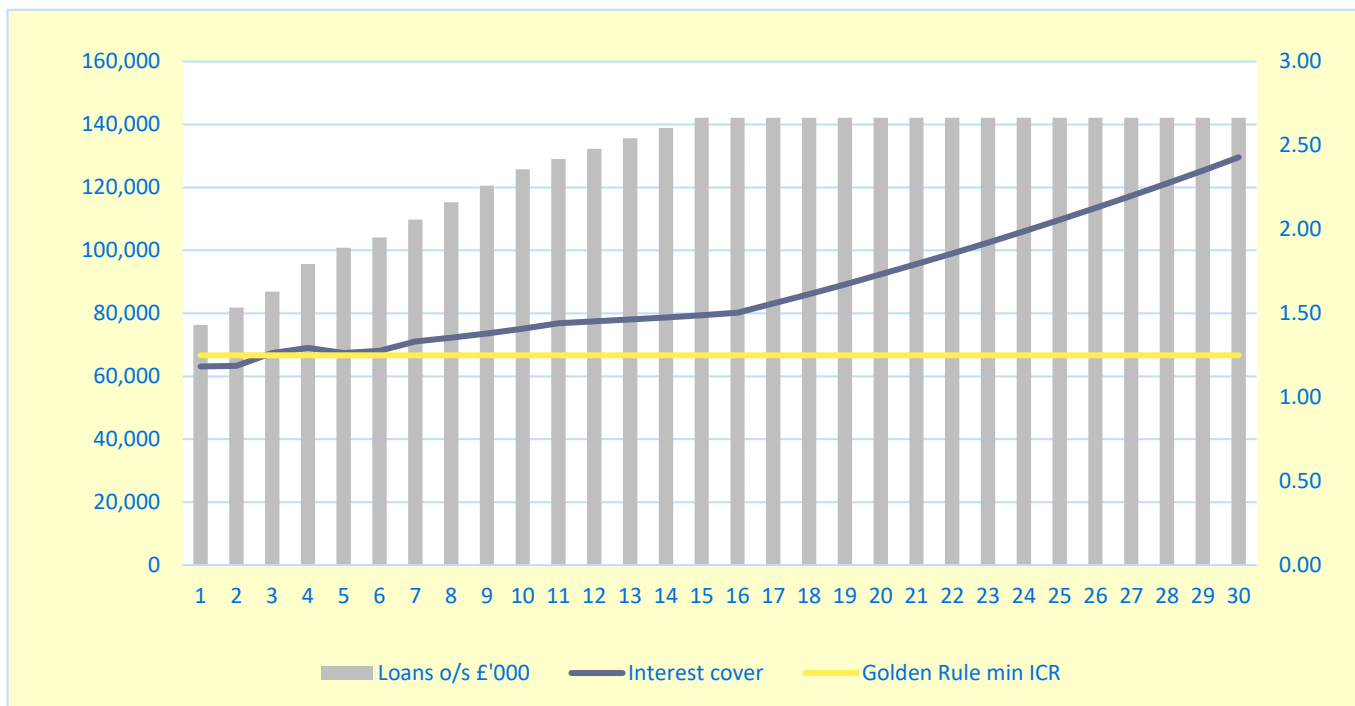


Chart 4.5: interest cover against borrowing and debt plans £'000's (golden rule 1.25)



The charts highlight that following an initial period when the financial metrics are managed to come to our target levels, the plan is sustainable.

4.4. Summary

In summary, the Baseline Business Plan represents a significant development in the evolution of our planning at South Holland. The Plan:

- Is based on much more robust data than it ever has been before.
- Allows investment into the stock at a level substantially above anything the Council has been able to finance previously.
- Continues to provide for investment into services to support transformation plans, controlling them to real terms levels (i.e. increasing with inflation) at a time when rents are set to increase at a higher rate.
- Allows a limited but significant programme of development or acquisition.

This is a substantial achievement for the Council at a time when finances are under pressure across the social housing sector.

Notwithstanding the above, given the reliance on borrowing to support investment and the projected increase in debt to above £140million by 2040, additional financial pressures do have the potential to affect the delivery of the plan over the medium term. We will need to monitor the delivery of the plan carefully and refine and review in detail on an annual basis to ensure that our plans are able to continue to be delivered.

4.5. Sensitivity and stress testing

The Regulator of Social Housing requires all housing associations to develop a robust approach to stress testing to test the financial viability of business plans against changes in assumptions (known as “downside” stresses).

There are also some possible changes which might work to the benefit of the HRA, including for example if the government were to allow rent convergence, and the Council were to implement higher rent increases as a result.

Whilst the Regulator does not have oversight of HRA business planning, the rules around future delivery mean that it is best practice for councils to operate similar stress testing within the business planning process. We have therefore applied the following sensitivities to the baseline plan and summarised the outputs below.

Table 4.6 Stress testing and upside modelling outputs

	Debt at year 30	Debt capacity at year 30	Minimum Interest Cover Ratio after year 3	Maximum operating margin
Baseline plan	142,189	321,467	1.26	33.2%
Stress tests				
Management & Maintenance costs increase by 1% above all years	189,928	184,195	1.03	23.9%
Interest rates on new debt are 1% higher	150,061	321,467	1.19	33.2%
Life cycle changes not implemented	144,888	321,467	1.26	33.2%
CPI+1% rent increases for 5 years not 10	157,475	278,335	1.17	30.1%
Capital costs increase 1% above inflation for 10 years	180,085	321,467	1.22	33.2%
Possible "upsides"				
Rent convergence £1 to 2036	135,692	334,248	1.34	34.1%
Increased acquisitions to 40pa to 2035	119,292	282,420	1.44	31.6%

The outputs above highlight the following:

- The plan is relatively resilient to changes in capital costs driven by inflation of shorter life cycle replacements.
- However, the key challenges from downside stress testing arise from expenditure inflation outpacing income inflation, be that cost pressures on the expenditure side, or the inability to increase rents at CPI+1% beyond an initial 5 year period.

- Interest rate increases are also a downside stress given the reliance in the plan on additional borrowing to meet investment needs.

All of these sensitivities highlight the importance of managing budgets to ensure that income and cost levels are aligned over the long-term, which may include reducing budgets for day to day services, increasing efficiency in service delivery and/or reducing investment in the stock and in neighbourhoods.

On the possible “upsides”, should the government allow convergence to formula rent at £1 per annum up to 2036 (by which time all but a handful of properties would have converged), this enhances investment capacity in the short-medium term. The long term positive impact is more limited as all properties would eventually be relet at formula rent without convergence, hence the real benefit of convergence would be in managing short-term investment opportunities.

Both of the scenarios with increased new build or acquisition are accretive to the plan overall but result in higher borrowing rates but with the substantial upside of much increased investment capacity.

4.6. Summary

The HRA Business Plan for 2026-2056 represents a substantial investment into our communities, services for our tenants and residents and into our stock.

The plan is fundable, sustainable and delivers on all of our principal objectives.

At the same time, we recognise that a business plan of this scale and magnitude is a departure from previous practice and represents a significant shift in terms of the scale of delivery and therefore the risks that such a plan includes, particularly given the proposal to finance much-enhanced investment through borrowing.

The plan will be kept under regular review, refresh annually, and updated fully in the run up to 2030 as the next phase of the Asset Management Strategy is developed. We will also need to be sensitive to changes in policy at the national level and in respect of the regulation of the Council as a provider of social housing.

Appendix One: MTFs projections

Revenue projection

Financial Year	Year				
	1 2026.27	2 2027.28	3 2028.29	4 2029.30	5 2030.31
Dwelling rents	19,660,787	20,275,807	20,893,249	21,529,480	22,185,070
Non-dwelling rents	100	100	100	100	100
Service charge income	1,364,800	1,375,100	1,385,700	1,396,600	1,407,700
Other income and contributions	1,500	1,500	1,500	1,500	1,500
Total income	21,027,187	21,652,507	22,280,549	22,927,680	23,594,370
Repairs & maintenance	5,263,700	5,321,000	5,325,000	5,417,300	5,508,500
Management (incl RRT)	8,372,200	8,532,500	8,580,600	8,711,300	8,842,000
Bad debts	75,313	75,638	75,901	76,164	76,450
Dwelling Depreciation	4,196,500	4,188,500	4,188,500	4,188,500	4,188,500
Depreciation of Right of Use assets	0	0	0	0	0
Debt management	0	0	0	0	0
Total costs	17,907,713	18,117,638	18,170,001	18,393,264	18,615,450
Net income from services	3,119,474	3,534,869	4,110,549	4,534,416	4,978,920
Interest payable	-2,635,816	-2,977,294	-3,251,178	-3,505,900	-3,940,397
Interest income	327,000	327,000	327,000	327,000	327,000
Net income/expenditure before appropriations	810,658	884,574	1,186,371	1,355,516	1,365,523
Set aside for debt repayment	0	0	0	0	0
Revenue contributions to capital	-3,631,500	-334,030	-226,193	-374,400	-2,168,181
Voluntary top-up to MRR	0	0	0	0	0
Allocation (to) / from other reserves	0	0	0	0	0
Other appropriations	0	0	0	0	0
Net HRA Surplus/Deficit	-2,820,842	550,544	960,178	981,116	-802,658
HRA Balance brought forward	6,093,553	3,272,712	3,823,256	4,783,434	5,764,550
HRA surplus/(deficit)	-2,820,842	550,544	960,178	981,116	-802,658
HRA Balance carried forward	3,272,712	3,823,256	4,783,434	5,764,550	4,961,892

Capital programme projection

Financial Year	Year				
	1 2026.27	2 2027.28	3 2028.29	4 2029.30	5 2030.31
HRA CAPITAL PROGRAMME					
Stock capital investment	17,282,700	10,405,700	9,889,208	13,526,029	11,579,617
Other Improvements	0	0	0	0	0
Development/Acquisition	2,110,000	1,155,000	1,212,750	1,273,388	1,337,057
ICT and vehicles	144,000	283,000	322,200	196,400	0
Capital programme	19,536,700	11,843,700	11,424,158	14,995,817	12,916,674
Scheduled Debt Repayment	0	0	0	0	0
<i>Financed by...</i>					
Major Repairs Reserve	-4,922,640	-4,188,500	-4,188,500	-4,188,500	-4,188,500
RTB receipts	0	0	0	0	0
1-4-1 receipts	-1,108,000	-1,155,000	-1,212,750	-1,273,388	-1,337,057
Other receipts, Reserves and grants	-3,045,000	-688,500	-702,270	-469,585	0
Revenue contributions	-3,631,500	-334,030	-226,193	-374,400	-2,168,181
Release of revenue reserve	0	0	0	0	0
HRA borrowing	-6,829,560	-5,477,670	-5,094,445	-8,689,945	-5,222,936
Capital financing	-19,536,700	-11,843,700	-11,424,158	-14,995,817	-12,916,674
Net balance on capital programme	0	0	0	0	0



South Holland District Council

Housing Revenue Account Asset Management Strategy

Investment Plan 2026-2035

Draft v3.1 (22 December 2025)

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DRAFT v3.1

Headline Summary

Welcome to South Holland's Asset Management Strategy for council housing in the district.

The Strategy sets out our plans for the management and maintenance of our housing stock over the long term, and in particular our Investment Plan in the period to 2035.

Within this strategy, we make the links to our other key corporate and landlord strategies and focus on what we need to invest into our homes and neighbourhoods, how much we will invest and how we will do it.

This strategy has been developed during the course of 2025 in the context of an enhanced regulatory regime introduced following the tragedies at Grenfell and Rochdale, with the associated requirement to comprehensively update our investment planning following a detailed home by home stock condition survey. The Government has consulted on a revised Decent Homes Standard to be achieved by 2035 and a new Minimum Energy Efficiency Standard (MEES) to achieve EPC C in all homes by 2030. This strategy is closely linked to the Housing Revenue Account Business Plan which sets out how the strategy will be financed.

We have engaged with tenants, councillors, staff and other stakeholders to test out their priorities and our investment planning pays close attention to those priorities.

Our investment needs over 30 years from 2026 to 2056 total £235million, around £62,000 per home. In the first 9 years we plan to invest over £106million into our homes and neighbourhoods, and in the first 5 years from 2026 to 2031 we will be investing over £70million including provision for a small programme of new homes acquisition.

We are prioritising the following investment in the period to 2035:

- Life cycle and elemental replacements, such as kitchens, bathrooms, windows and doors, in a revised and comprehensive programme addressing all elements that will be in need of repair in that period; we are extending some of the expected life cycles for some of the key elements within properties (e.g. kitchens and bathroom) and planning some to be done in a shorter life cycle (e.g. roofs) but are committed to continue to repair elements as they become due whatever their planning life cycle.
- Achievement of EPC C for all our homes by 2030
- A programme of upgrades to sewage treatment works
- An extensive commitment to invest in aids and adaptations to respond to the changing needs of our residents
- A small acquisition programme of 5 homes per annum to 2031 followed by a prospective extension of up to 20 homes per annum from 2031.

This strategy sets out a key action plan which will ensure we achieve value for money in procurement and delivery.

The strategy will be reviewed annually and will be subject to a detailed refresh in the run up to 2030.

1. Introduction

1.1. Background

Welcome to South Holland's Asset Management Strategy for council housing in the district.

The Strategy sets out our plans for the management and maintenance of our housing stock over the long term, and in particular our Investment Plan in the period to 2035.

Following the tragedies of the Grenfell fire and the death of Awaab Ishak in Rochdale, legislation has been strengthened and regulation is being enhanced. Along with all housing providers, the Council faces the challenge of ensuring we get the basics right whilst contributing to the wellbeing of tenants and communities. How we maintain our housing stock, and all the components and elements within it, and how we maintain the areas around our housing, are absolutely critical to the safety of our tenants. It is also critical to how we meet the standards set by the Regulator of Social Housing, in particular the Safety and Quality Standard. This Strategy is the primary basis for the Council to meet and maintain compliance with this Standard.

Our Asset Management Strategy is designed as a robust, evidence-based strategy to lead our investment decisions. We have worked hard during 2024 and 2025 to develop good data on the condition of our stock and understanding the work needed to maintain safety and to improve energy efficiency to keep our residents warm and safe.

We have also been keen to enhance our knowledge of what is important to our residents and their views have been utilised to inform our strategy and to refine our investment planning.

The strategy seeks to deliver value for money for the Council and for current and future residents. It is supported by an investment and action plan that we will use to direct and monitor activity.

1.2. Scope

This strategy sets out our overall approach to asset management of the Housing Revenue Account (HRA) stock. It includes all our housing assets and other HRA assets including community centres. It also covers, at a high level, the requirement for the Council to maintain sewage treatment works.

It is a high level strategy for asset management, with implementation supported by operational plans and policies.

1.3. Purpose

The Asset Management Strategy structures our ability to deliver the three core components of asset management:

- **Stock and community investment:** Investing to maintain the stock to a standard that meets customer and Council needs and regulatory requirements.
- **Active Asset Management:** Ensuring that long term we have housing that meets the need of local communities, that is fit for purpose for the future and reflects resident priorities.
- **Supporting wider objectives:** Being clear where and how asset management supports wider objectives, such as energy efficiency, increasing the supply of new homes and creating sustainable communities.

1.4. Context

The current economic conditions, with the ongoing cost of living crisis, means challenges for our residents and for our business plan. There are many different demands on our resources and this strategy provides a framework to meet these challenges.

There is a significant focus on data and safety. The Fire Safety Act 2021 and the Building Safety Act 2022 introduce additional costs and management obligations for our buildings. Landlord compliance activity is critical to ensuring our homes are safe. The strategy sets out how we will continue to strengthen our delivery in key areas and across all of our projects and programmes.

Our Housing Landlord Strategy 2024-2026 provides a key overarching framework for this Asset Management Strategy. The Housing Landlord Strategy was approved by the Council in 2024 and sets our plans for transformation of the housing landlord service, of which repairs, maintenance and investment are an integral part.

The Social Housing (Regulation) Act 2023 reformed regulation and strengthened our landlord obligations around transparency and accountability to our residents. It also stresses the importance of good data to demonstrate compliance.

The Government consulted in the summer of 2025 on updating the Decent Homes Standard with a key proposal to introduce a minimum standard for energy efficiency for the first time, and for this minimum energy efficiency standard to itself become part of the Decent Homes Standard. At the time of drafting this strategy, the outcome of the consultation process is awaited, although we have made some assumptions around future requirements that we believe will ensure that we are compliant with the new standard when it is finalised.

The Council also faces a shortage of affordable homes. We want to use our asset management strategy to support the Council's ambitions to deliver new social homes. The strategy sets out how we will begin to review our existing housing stock to identify opportunities for growth.

1.5. Links to other strategies and documents

Our Housing Landlord Strategy sets out our ambitions to deliver on four overarching themes:

1. Culture and Operational Excellence

We will deliver a service that meets the needs and aspirations of our tenants, whilst keeping them safe

2. Quality Homes and Connected Neighbourhoods

We will be well governed and financially resilient, operating efficiently and responsibly, and investing wisely to fulfil our social purpose.

3. Accountability and Transparency

We will deliver well maintained, safe, affordable homes and neighbourhoods, where people are proud to live that supports their health and wellbeing.

4. Tenant Voice and Opportunity

Tenants will be at the heart of everything we do and every decision we make.

In turn, our Housing Landlord Strategy and Housing Transformation Plan represent an integral part of the South & East Lincolnshire Councils Partnership Alignment and Delivery Plan, a plan which is annually updated to reflect the priorities of the Council in its sub-regional and wider Lincolnshire context. Asset management links to all four of strategic sub-regional priorities:

- Growth and Prosperity – the expanded investment programmes set out within this strategy mean opportunities for increased jobs locally
- Healthy Lives – the safety and quality of our homes directly impacts the health and wellbeing of our tenants and residents
- Safe and resilient communities – investment in our homes and in our communities within our council housing estates provides the basis for community resilience
- Environment – investing in the environment through increased energy efficiency.

1.6. Asset management strategic objectives to support our corporate landlord priorities

We have developed four overall objectives for asset management which underpin this strategy.

1. **Continue to grow knowledge and understanding about our stock and neighbourhoods:** we have achieved c.90% surveys of our stock, and will develop our knowledge and analysis further as we gain more insight.
2. **Bring stock to the revised Decent Homes Standard:** noting that there are increases in the standard compared to the current level, subject to formal government confirmation including compliance date (2035/37).
3. **Meet Minimum Energy Efficiency Standards by 2030 and beyond:** in practice this will mean aiming to achieve a minimum EPC C rating for as many homes as it is technically possible to do so
4. **Set a high standard for our neighbourhoods and invest to that standard:** involving agreeing a minimum standard for investing in the environment outside of physical properties.

1.7. Planning requirements and tools

We have a range of tools to help us to deliver effective management and maintenance of our assets.

Central to effective asset management is the collation and use of robust and integrated management information to enable effective planning. The new strategy relies on information in the following areas which will need to be regularly updated to ensure it is fit for purpose.

- Stock condition data

The strategy is based on recent survey data. At the time of drafting, around 90% of the stock had been surveyed, with further surveys ongoing to achieve complete coverage and support investment planning. We are also developing an enhanced process to capture data from our responsive repairs services.

- **Data and governance to support compliance**

We have a suite of key performance indicators (KPIs) to monitor compliance across all key areas and have management arrangements in place for fire, asbestos, legionella, electric, gas, lifts, damp and mould.

- **Asset Performance**

We are beginning the process of building a detailed understanding of asset performance from a financial perspective, and are developing our understanding of the extent to which assets help us to meet our social objectives. A key element of our strategy will be to make an assessment of the performance of assets to inform future investment planning, strategic asset management, housing management and neighbourhood planning. We will use the information to make informed decisions about where and when to invest in our assets and how best to support our residents to have good quality homes that they can afford.

- **Skills and expertise**

The Property Services Team and Housing Repairs Team within Housing Landlord Services are responsible for setting policies and standards relating to repairs and maintenance, statutory reporting, the storage and management of asset-related data, and also leading on projects to ensure our homes reach the standards set and we make the best use of our assets.

- **IT systems**

We are committed to ensuring we have robust asset management databases and systems. We continue to invest time improving our management of risk and the organisation of data for future stock maintenance.

These are the core tools required so that we can understand our assets, make informed decisions about their future, and deliver the component parts of this strategy.

1.8. Investment Planning

We already have a comprehensive Investment Plan for the investment of nearly £50million into the stock and our neighbourhoods over the five years from 2025-2030. Our investment plan is updated annually and approved as part of the Council's Medium Term Financial Strategy which runs over a rolling 5 year period. We plan to extend our asset planning to a 10 year rolling period as this strategy matures over the next few years.

A key element of this strategy will be to refine the priorities within the Investment Plan so that it continues to reflect the needs and requirements of the stock and the views of our tenants.

Key dates for our Investment Planning focus on the following:

- 2030 – the deadline for the achievement of a Minimum Energy Efficiency Standard (MEES) for our stock, set by the Government to be the equivalent of EPC 'C'.
- 2035 – the deadline for the achievement of the remainder of all parts of the Government's revised Decent Homes Standard.

The strategy and planning for these dates are the practical and principal short-medium term objectives for this Asset Management Strategy.

2. Demand, need and regulation

2.1. Housing demand and need

In common with almost all council housing services in the country, South Holland has a growing population and growing demand for affordable housing.

Housing need is measured through our Housing Register (the housing waiting list). As at 30th November 2025, there were 745 households on the Housing Register, formed of 2% emergency banding, 6% urgent banding, 16% high banding and remaining 76% identified housing need. This need compares to our stock holding of 3,780, from which less than 6.6% of homes are relet during the year.

Whilst pressures on homelessness and temporary accommodation in South Holland are not as great as in some parts of the country, the Council has a statutory responsibility towards supporting homeless households in finding accommodation, and the pressure is growing. The Council had 27 households in temporary accommodation on 30th November 2025.

We have therefore incorporated provision for a programme of stock acquisition and development into this strategy so that we have some resources to provide the additional homes that we need.

At the same time, the demographics of our tenant and resident population influences the types of need that we have for housing in the district, with an increased focus on the need for the following:

- Adapted homes for the elderly and disabled (see below)
- Larger family homes, many of the former stock having been sold to former tenants under the Right to Buy.
- More energy efficient homes to reduce heating and fuel bills for our tenants.

2.2. Adaptations and other specialist housing

The Council is committed to adapting properties to meet the changing needs of our tenants and plans to invest over £5.5 million in such adaptations from 2026-2031 with 231 adaptations completed during 2024/25 and a forecast of 216 adaptations for 2025/26.

It is important that we have strong data on the location and type of adaptations present across our stock. Stock condition surveys completed during 2024-25 collated data on adaptations and this information is built into our asset database to ensure residents needs are met and to inform investment. The housing register ensures accessible properties are allocated to households needing adaptations, maximising the use of adapted properties at relet.

A review of our approach to installing aids and adaptations was completed with tenants and members during 2025 resulting in a new policy framework to drive consistency and efficiency. While the Council continues to deliver an intensive disabled aids and adaptations programme, the budget for the programme is modelled to reduce from 2031 onwards in response to substantial and ongoing investment in adapting stock for disabled households, alongside wider capital programme improvements including installations of wet rooms in sheltered housing at upgrade. It is anticipated that these initiatives in conjunction with a new policy framework will lead to a gradual decline in demand for disabled adaptations, as homes are increasingly adapted to meet accessibility requirements.

2.3. Resident engagement and priorities

A key priority in our Housing Landlord Strategy stresses the critical nature of how we inform our services and investment plans through customers' views. The Regulator's Transparency, Influence and Accountability Standard provides a regulatory backdrop emphasising the importance of resident engagement

The ambition is for residents to benefit from accessible, high quality services and be involved in decisions that affect them.

We undertook a tenant and resident engagement process during the autumn of 2025 to inform the priorities within this strategy. The process comprised two key strands:

- Two focus groups with engaged tenants, during which there was extensive discussion of the themes around asset management and how the Council should go about taking decisions around future priorities for investment
- An online survey for all tenants, asking ten questions to gain views on future investment priorities.

The key questions we wanted responses to were as follows:

1. Should we extend life cycles – since 2012, the Council has operated to element replacement life cycles that are relatively short compared to the standards adopted by other housing providers; this is because at that time, the Council had the money to be able to repair and replace large elements such as kitchens and bathrooms in a shorter timeframe; given the greater financial pressures that the Council is now under, we asked whether we should extend these life cycles.
2. Should the Council maintain a stock replacement, acquisition and/or development programme? What is the right balance between investment in the existing stock and in new homes?
3. How important is investment in the neighbourhood and environment compared to investment into the actual physical fabric of the properties?
4. How important is the capability to invest in aids and adaptations for the elderly and infirm/disabled or otherwise vulnerable tenants and residents?
5. Is there a role for regeneration and development of "obsolete" and/or high-cost homes; whilst the Council will need to be proactive around managing asset performance, we wanted to understand tenants' views on how plans for redevelopment might be applied.

The outcomes from the engagement process are summarised below.

Focus Groups

The discussion feedback (which was also echoed by several specific survey comments – see below) is summarised as:

1. Extend lifecycles for kitchens, bathrooms, and boilers, provided the original specification is of sufficient quality to ensure durability.
2. Avoid unnecessary replacements of kitchens and bathrooms where they remain in good condition.
3. Importance of accessibility of bathrooms.

4. Mixed views on fencing: one group favoured fencing around communal and outdoor areas for security, while both agreed the external environment should remain attractive.
5. Supportive of property disposals where costs to bring homes up to standard would be excessive.
6. Strong support for new builds, designed to enable ageing in place, future-proofed, and located on brownfield sites.
7. Positive backing for investment in Aids and Adaptations to improve accessibility and independence.
8. Raise the void property standard to ensure homes are ready for occupation at a higher quality level.
9. Focus on green energy solutions, including solar panels, small wind turbines in rural gardens, and electric vehicle charging points (particularly for tenants with mobility needs transitioning to electric vehicles).
10. Council support for home and garden maintenance where tenants require assistance.
11. Ensure that tenants who fail to maintain their properties or gardens are recharged.

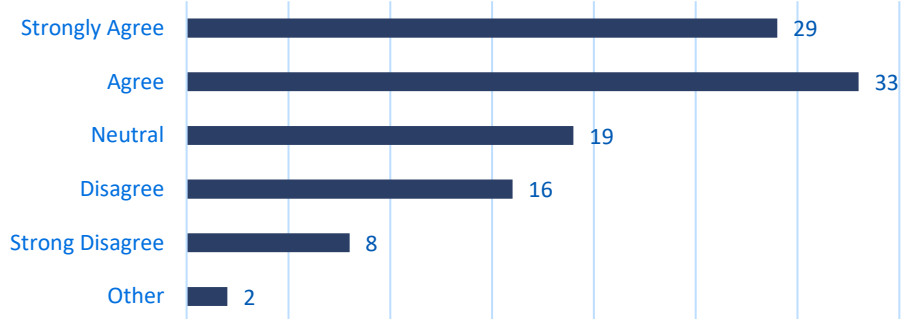
Online Survey

There were over 100 responses to the survey, representing c 4% of households. This represents a reasonable response rate, especially when the findings and outcomes are taken together with the discussions within the focus groups.

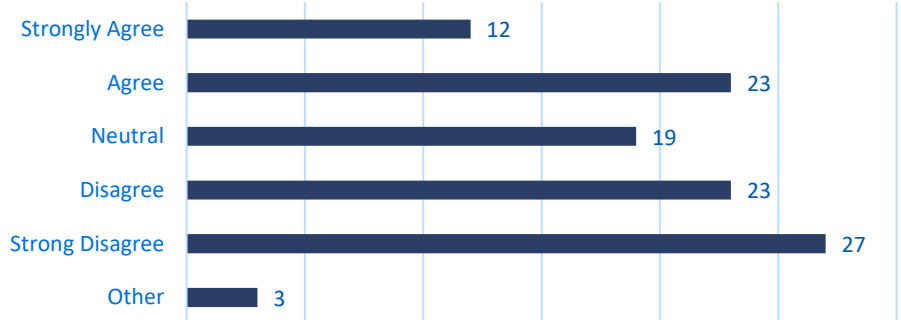
Graph outcomes from a selection of the questions are set out overleaf. In summary, the resident feedback summary headlines:

- Extending life cycles is supported as long as the specification is high and that repairs are still undertaken when required.
- It is good to find space for a new homes/acquisition programme but it is not number 1 priority, and not at the expense of safety and quality of the existing stock.
- Continue to provide programme of aids and adaptations to a high standard.
- It would be important to find space for a limited, but focused, programme of works outside of properties within the curtilage of estates and neighbourhoods.
- Review the void standard
- Explore opportunities to provide support for tenants in keeping homes and gardens to high standard.
- Review asset performance and bring forward options for redevelopment as necessary.

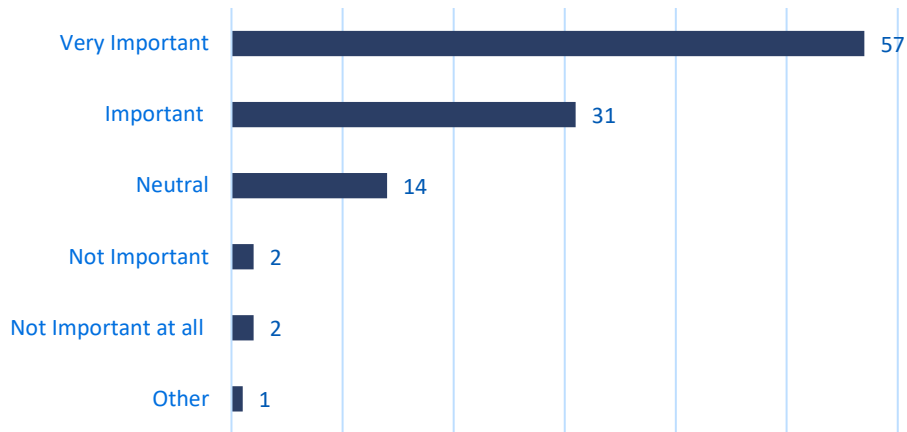
We currently replace some elements, such as boilers, after a certain number of years, even if they don't need repairing. We are considering replacing these items only when they need repairing. Do you agree with this change?



We survey major elements such as kitchens every 20 years to see if they need replacing. We're thinking about surveying them every 25 years instead. (We'll still do repairs if something breaks during this time). Do you agree with this change?



How important is it that the Council builds/buys new homes?

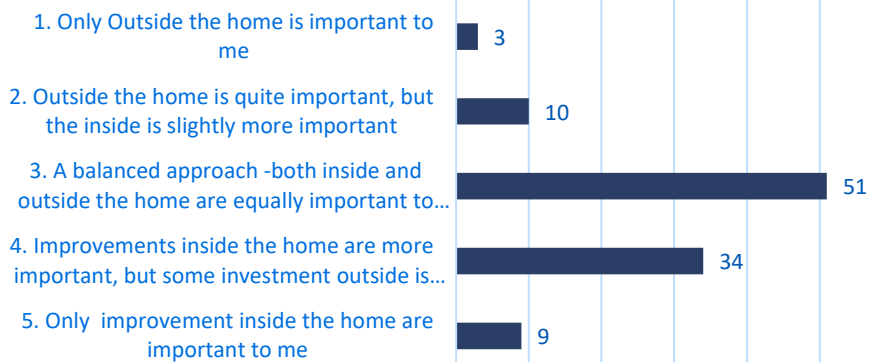


What is the right balance between investing in current homes and building or buying new homes?

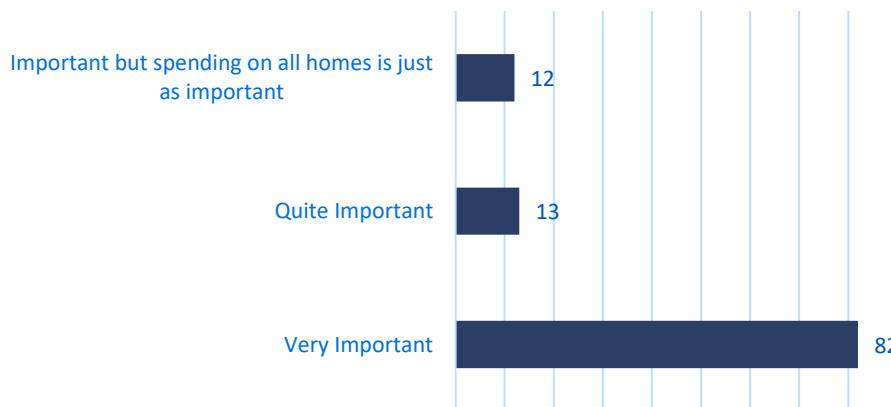
Score of 1-5: 1 is only improving existing properties and 5 is only building/buying new homes.



**How important is it that we invest in areas around the home such as funding fencing and landscaping on estates?
Score of 1-5: 1 is really important, outside the home. 5 is not important, it's the home itself that matters**



How important is it that we spend money on adaptations to homes for the elderly and disabled? For example, fitting wet rooms and ramps.



2.4. Councillor priorities

We also conducted a short series of discussions with all councillors to test their priorities for investment against the same overall questions. As would be expected, the main priorities were very similar to those of tenants and residents:

- General support for extending lifecycles of kitchens, bathrooms, and heating systems so long as they remained in good condition.
- Support for a stock replacement/acquisition programme on the basis that investment in existing stock is prioritised and consideration around selling high-cost or isolated properties to reinvest in newer stock. New build / acquisition programme should be focussed on property types which meet local housing need.

- Strong support for improving neighbourhoods (fencing, landscaping, communal areas), recognising the impact on wellbeing and estate appearance. Awareness that some gardens are large and tenants struggle to maintain.
- Positive support for ongoing investment in aids and adaptations due to ageing population and rising demand.
- Role for regeneration where properties are costly to maintain or have poor energy efficiency and supported exploring redevelopment opportunities/disposal of units.

Additionally, members had a strong interest in solar panels (based on resident feedback) and that there should be a linked initiative around the “optimal” use of stock, with, for example, the offering of incentives for downsizing to those residents under-occupying larger properties in order to free homes up for larger families in need.

2.5. Regulation

The legislative and regulatory backdrop is critical to inform our investment plans. The regulatory environment for social housing has developed significantly in recent years, placing compliance, safety, and transparency at the centre of asset management practice. Meeting these requirements is not only a statutory obligation but also a moral imperative, ensuring that tenants can live safely and with confidence in their homes.

A summary of the key elements is set out below.

Decent Homes Standard

The Decent Homes Standard (DHS) is being revised to include a new Minimum Energy Efficiency Standard with proposals including the need to provide floor coverings when homes are relet to incoming tenants.

The new standard is expected to change in one other key specific way. Currently, it is possible to meet the DHS whilst still having some elements of homes not up to modern standards or in a good state of repair; this “minimum” approach to meeting the standard (for example, having a modern kitchen but an older bathroom in need of replacement) is being replaced by the removal of such flexibility; from now on, all elements must be in a good state of repair. Our stock condition survey covers the replacement of all components within the home and this will provide the basis for ensuring that we meet the DHS going forward.

Whilst the earlier consultation in 2025 was not specific around the standards to be set for the introduction of a requirement to provide floor coverings in properties, most providers are allowing for additional investment. For South Holland, we have assumed that the costs would be incorporated into repairs budgets for the reletting of void properties.

Fire Safety Act 2021 and Building Safety Act 2022

These have introduced the most significant changes to fire and building safety regulation in many decades. Whilst the Council has no high rise buildings, we must be mindful of the need to ensure the safety of high risk buildings, which could include properties which house vulnerable tenants. We have a regular and ongoing programme of carrying out fire risk assessments and a programme to address where those risks have been highlighted as needing repairs.

Social Housing (Regulation) Act 2023

This has reformed the powers and role of the Regulator, giving an explicit remit to proactively regulate Consumer Standards. From April 2024, all registered providers were required to comply with the new Safety and Quality Standard, which sits alongside other Consumer Standards.

The Safety and Quality Standard requires landlords to:

1. Maintain all homes in a safe condition, including through rigorous compliance with gas, electrical, fire, water, lift, and asbestos safety requirements (the “big six”).
2. Ensure that all homes are maintained to at least Decent Homes Standard, with transparent reporting to tenants and the regulator on compliance.
3. Demonstrate that tenants are living in properties that are of an acceptable quality, free from hazards, and that meet statutory fitness requirements.
4. Provide clear assurance to both tenants and the regulator that compliance frameworks are robust, validated, and subject to independent scrutiny.

A key element of enforcement of regulation of the Safety and Quality Standard is knowledge about our stock, and about the tenants that live in the homes, the former recorded through a stock condition survey, the latter through a comprehensive data recording system around tenants and customers.

Housing Health and Safety Rating System (HHSRS)

This was introduced under the Housing Act 2004, provides the statutory framework for assessing housing conditions and identifying hazards that may pose a risk to occupants’ health and safety. It underpins much of the legislation governing property standards, including the Decent Homes Standard, the Homes (Fitness for Human Habitation) Act 2018, and the recently introduced requirements of Awaab’s Law. We use the HHSRS framework to assess and prioritise risks across the stock, ensuring that homes remain free from Category 1 hazards such as damp, mould, excess cold, or structural instability.

Awaab’s Law

This was introduced in 2024 to further strengthen the statutory duty to provide safe and healthy homes. The death of two-year-old Awaab Ishak in Rochdale in 2020 exposed the devastating consequences of unmanaged damp and mould. The new legislation requires landlords to investigate and remedy such hazards within defined timescales, reinforcing a culture of zero tolerance. For the Council, this means strengthening inspection processes, triage systems and data recording, ensuring that reports are acted upon promptly and that tenants receive clear information about progress. The approach to damp, mould and condensation management forms a central part of the Council’s compliance framework and risk management processes. Phase 1 of Awaab’s Law (focusing on damp, mould and condensation, and emergency repairs) was introduced on 27th October 2025. Phases 2 and 3 are scheduled to commence in 2026 and 2027, respectively.

Net Zero Carbon

The national and regional focus on climate action and carbon reduction has been a key area for social housing landlords in preparing strategies for managing assets since the commitment of the Government to achieving carbon neutrality by 2050 introduced in 2019. Whilst the financial challenges facing social housing have meant that many providers have scaled down their plans to achieve net zero in the long term, the Council remains committed to achieving standards which deliver greater energy efficiency, sustainability and affordability for our customers.

Funding

The progression of consumer standards inspections by the Regulator since April 2024 has highlighted that knowledge, insight and planning are central to compliance with the various standards, particularly the Safety and Quality Standard. The Council is aware that lack of funding is not deemed to be a reason for not focusing on the basics around safety and quality, and whilst there are financial challenges across the entire social housing sector, we cannot assume that more money will become available from Government and must therefore plan on the basis of the funds we know we have.

3. Our Homes

3.1. Stock profile

We own just under 3,800 social and affordable homes and manage a further 22 leaseholder properties.

The profile of our stock is captured in the following three tables (stock totals are as at November 2025).

We have a relatively low level of flats compared to other social housing providers (only 264 or 7% of the stock). However, we have a high proportion of bungalows (44%), and around two thirds these are designated sheltered for elderly residents.

46 of our homes are offered on a shared ownership basis, where the resident has acquired a part-share in the property, paying rent on the proportion that the Council owns.

Table 3.1: housing stock by type and tenure

Archetype	General needs (social rent)	General needs (affordable rent)	Sheltered Housing	Shared ownership	Total
			(social rent)		
Flat	195	4	65	0	264
House	1,695	115	0	37	1,847
Bungalow	690	8	962	9	1,669
Total	2,580	127	1,027	46	3,780

Table 3.2: housing stock by age

Age	Number of properties	Percentage
Pre 1919	69	1.83%
1919-1944	803	21.24%
1945-1964	1,671	44.21%
1965-1979	1,023	27.06%
1980-1999	30	0.79%
Post 2000	184	4.87%
Total	3,780	

Some of the properties that have been provided as council housing in the district were built of non-traditional construction methods. These property types are particularly challenging in terms of their energy efficiency, thermal comfort and other repairs, damp and mould issues. The table below highlights that around 13% of our stock is non-traditional in build, and we will need to closely monitor property conditions over time.

In time, we will need to replace non-traditional stock types with new homes, however our strategy at this time is focused on keeping these homes in a good state of repair with modern facilities.

Table 3.3: housing stock by construction type

Construction type	Number of properties	Percentage
Airey	91	2.41%
Prefab	101	2.67%
Steel	22	0.58%
System built	17	0.45%
Timber	11	0.29%
Traditional	3,298	87.25%
Wates	240	6.35%
Total	3,780	

3.2. Non-housing properties

In addition to the homes we own, we also own a number of non-housing properties within the HRA, including 14 community centres and 13 guest rooms.

Given the highly rural nature of much of our stock, the Council owns a significant number of sewage treatment works - 49 sewage treatment works and 11 pumping stations in total. This is significant because for as long as there are no plans for adoption of these facilities by Anglian Water, it falls to the Council to manage and maintain them. Whilst the management of day to day treatment is contained within our main repairs budgets, the upgrade and modernisation of these facilities represent a potentially significant cost to the Council and therefore within the Asset Management Strategy and the Business Plan.

Some works are contained within our Investment Plan (see below) and we have estimated the long-term requirement to be around £4.7million over 30 years.

3.3. Stock condition survey progress

Survey work began in earnest in the summer of 2025 and as at November 2025, we have completed c.90% of surveys. We have a target for all our stock condition data to be up to date (less than five years old) by January 2026, with the exception of hard to reach properties where we have been unable to secure surveys.

The focus of our surveys has been in assessing current condition (including Housing Health and Safety Rating System surveys), remaining useful life of components, and measuring the long-term expenditure profile driven by estimated life cycles for each major element. Surveys also included assessments of energy performance (where certificates were outstanding or due to expire imminently), cases of damp and mould and outstanding repairs.

In addition to the core life cycle elemental replacements driven by survey data, we have also collected data around energy efficiency, sewage treatment works and made an assessment of investment in the homes and communities (including a small allocation for fencing and the environment around properties and within estates).

The data around energy efficiency is based on compliance with EPC C. Our current Investment Planning includes a programme of investment into over 600 homes to bring these to EPC C by 2030, a programme which is part-funded by grant from Warm Homes funding from the Government (formerly called the Social Housing Decarbonisation Fund).

Alongside this programme, we will need to make provision for a further programme to complete EPC C work for the remainder of the stock below that standard (in total some 1,200 homes, around a further one third of our stock). These works will primarily focus on replacement windows, replacement heating systems and loft insulation. These works have been incorporated into our programme to 2030.

3.4. Stock condition survey life cycles

A feature of South Holland’s asset management and business planning since 2012 has been the use of different life cycles than the standards set within the national Decent Homes Standard. The life cycles currently in use by the Council reflect a decision taken by Council in 2012 to provide a higher standard of repair and shorter waiting period for replacement than was standard at the time.

This decision was taken in consultation with tenants at that time and arose from the additional resources that the Council had available within the HRA following the change in financial regime for council housing in March 2012.

These life cycles are shown in the table below for a range of key elements. Only roof replacements have a longer replacement cycle at South Holland compared to the national standard approach.

Table 3.4: South Holland life cycles compared to national standards

Element	South Holland	Standard
Kitchen	20	30
Bathroom	25	40
Windows Main Building	30	40
Heating System	15	15
Main Pitched Roof	65	50
Pitched Roof Structure	65	50
External Painting	8	-
Flat Roof Adjoining Outbuilding	15	-
Chimney	35	50
Wall Insulation Cavity	30	-
Radiators	30	40

In the light of increasing costs and the introduction of greater flexibility around life cycles within the prospective revision to the Decent Homes Standard, a key feature of this Asset Management Strategy is consideration of a proposal to extend life cycles. This is discussed below.

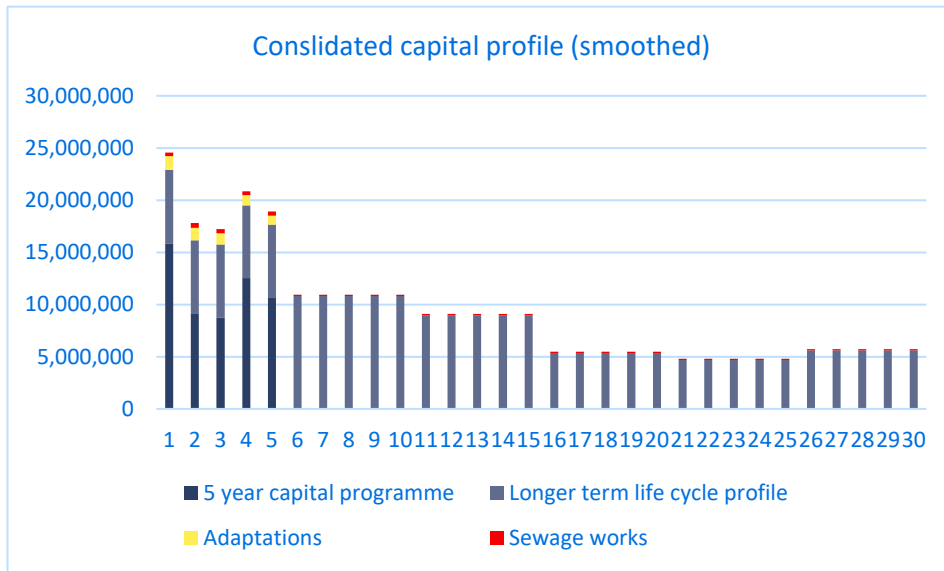
3.5. Stock condition survey and investment profile

The total investment profile required for the Asset Management Strategy over the next 30 years is therefore built up from the components set out above, summarised in the table below.

Table 3.5: total stock and asset investment profile 2026-2056 £'000's

Investment Area	2026-2031	2031-2036	2036-2041	2041-2046	2046-2051	2051-2056	Total	Per home
Life cycle investment		47,784	40,036	27,849	27,588	26,009	169,266	44,779
Current Investment Plan	55,324						55,324	14,636
Adaptations	5,459	3,137	3,000	3,000	3,000	3,000	20,596	5,449
Sewage treatment	1,900	562	562	562	562	562	4,710	1,246
Total	62,683	51,483	43,598	31,411	31,150	29,571	249,896	66,110

Chart 3.6: capital investment profile over 30 years (today's prices)



Taken together, the profiles show a total investment requirement of £249.9million (or just over £66,100 per home) across the lifetime of the strategy. This level of investment is relatively high compared to many other small district councils (information from the Local Government Association research of 2024 suggests a national benchmark of around £62,000 per home over 30 years).

The relatively high level reflects the inclusion of an extensive programme to complete EPC C works where current performance on EPC C is below the national average (we have 58% below this standard as of November 2025) and the inclusion of sewage treatment works.

3.6. Extending life cycles

Taking into account the size, scale and ultimately affordability of the above profile within the HRA business plan, we have proposed an extension to life cycles of 5 years where our current cycles are below the national standard, whilst reducing those that are beyond the national standard (i.e. roof repairs).

Feedback from residents strongly suggests that whilst there should be flexibility around setting life cycles, and therefore not replacing elements such as kitchens and bathrooms until they are in a poor state of repair, that repairs should still be undertaken if elements do not last the full length of the revised life cycle.

This has the impact of “pushing out” around £15 million of life cycle repairs beyond the 30 year period resulting in a revised 30 year total of £238.5 million or £62,100 per home.

We will continue to evolve our practice towards elemental replacement programmes to maximise value for money on the principle that no element is replaced unless it is necessary to do so. Regular and ongoing stock surveys will be an essential tool to ensure that elements in need of repair are spotted early and placed in a replacement programme as soon as practicable. We will continue to complete condition surveys before major components are replaced. Where components remain in good condition, their replacement date will be extended beyond the life cycle.

3.7. Repairs

In the Council's Housing Landlord Strategy, we have committed to strengthening the management of our contracts, getting things right the first time, and improving our communication with residents to keep them updated on outstanding repairs with clear timelines for completion of works. Our repairs service is a crucial part of our relationship with our residents and is a significant determinant of satisfaction for tenants and leaseholders alike.

We currently recharge tenants for deliberate damage to properties and will review our approach to recharging tenants during 2026/27 as part of our review of the Housing Repairs and Fitness for Habitation Policy. This review will be informed by both a review of our repairs service and feedback from residents.

We will ensure that a robust process continues to be in place for referrals between repairs and planned investment, for example when responsive repairs become major works and for repairs teams to be aware of when works are due in the investment plan. We will also ensure that programmes are sufficiently flexible to take advantage of existing programmes when reactive repair requests, void relet repairs and/or stock surveys suggest capital replacement is required.

4. New homes, acquisition and regeneration

4.1. Delivery of new homes

A key component of this strategy is our commitment to the delivery of new homes.

South Holland has a good track record of delivering new homes and acquiring existing homes within the HRA. In the last 7 years since the opportunity to invest in new homes programmes was effectively reintroduced for the HRA, we have delivered 172 homes at a programme cost of £20.2m. This has been delivered through bringing in grant and subsidy from Homes England and the Government to part-finance the programme.

However, recent financial challenges combined with the enhanced regulatory regime has led us to prioritise resourcing within the existing stock. This has resulted in the temporary cessation of new build programmes with the final scheme at Holbech due for completion in January 2026.

4.2. Meeting our new homes ambition

Notwithstanding the current position, we feel it is essential to make provision for the acquisition and/or development of new homes within the Business Plan and Asset Management Strategy.

The government has announced substantial additional resources for a new Social and Affordable Homes Programme from 2026-2036 totalling £39billion plus a further wave of funding under the Local Authority Housing Fund programme – wave 4 from April 2026 totalling £950million.

We intend to take advantage of these opportunities by reintroducing provision for the acquisition or development of a specimen total of new homes within the strategy; we have identified that resources to deliver 5 new homes per annum in the 5 years from 2026 to 2031 and up to 20 homes per annum from 2031 onwards should be achievable, based on current market, section 106 and other development market conditions, using the receipts we have collected from the Right to Buy, coupled with the receipt of grant of an estimate 40% of the acquisition or development cost into the long-term.

We have made provision for a net investment programme of £1.1million per annum (at today's prices) commencing in 2026/27.

Taken together with the reduction in Right to Buy sales to 5 per annum arising from the restriction of discounts since November 2024, we plan to grow our housing stock once more.

4.3. Active asset management

Now that we have a comprehensive set of data round the current condition of our stock and the profile for investment over the long-term, we will be in a position to analyse in detail the financial performance of our properties. A process known as Asset Performance Evaluation will be adopted to measure future income against future costs in order to identify which properties may be prohibitively high cost to repair, or where properties may be obsolete and in need of replacement.

We are committed to taking decisions about the future of the stock in full consultation with tenants and residents, and to also take account of whether there may be properties that are high cost but are also in relatively short supply and therefore worth the investment to bring up to standard.

4.4. Options appraisals

During the consultation process for this strategy, there was general support for the notion that we should not be “throwing good money after bad” and that we should explore opportunities to add to the stock where, for example, there are large property footprints and low density estates.

The framework for options appraisals will be aimed at properties which perform poorly on a financial basis and informed by an understanding of social performance and market context. All feasible options for improvement will be explored where these deliver the Council’s objectives and improve our offer to residents.

5. Investment Planning

5.1. Resources and Business Plan affordability

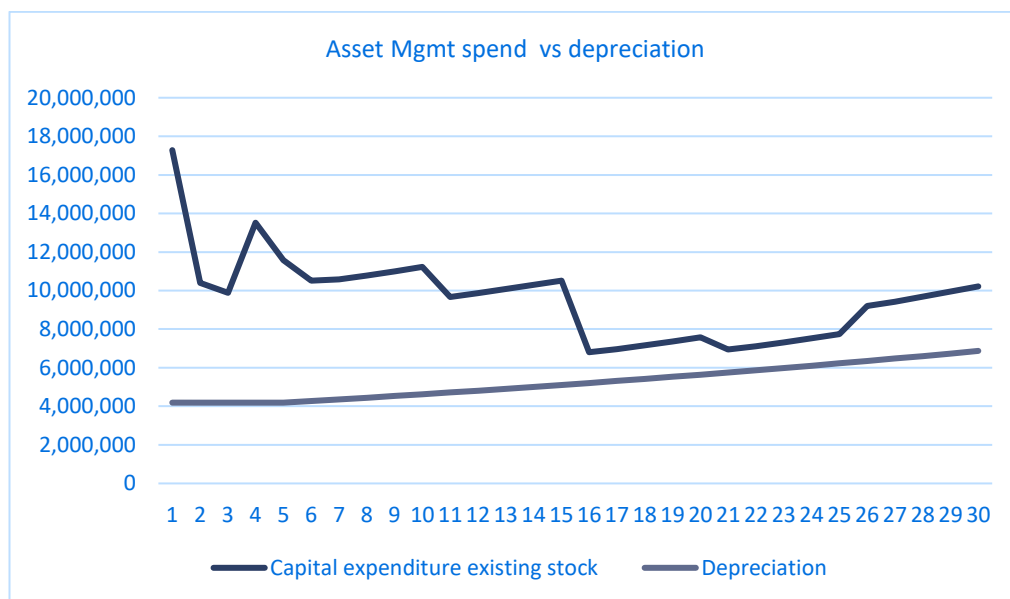
We have updated our HRA business plan with the most up to date survey data, along with all of the other costs set out in section 3 above.

This allows us to test affordability and provides a golden thread from recently collected information through to the plan. The business plan currently includes for the full provision of capital spend against survey and all other requirements, assuming that life cycles are lengthened by 5 years.

The existing Investment Plan will be continued to 2030 as there are already contracts and suppliers in place and fully procured for the programme. The life cycle phasing arising from the stock survey provides challenges for the business plan given a high level of life cycle works required in the period immediately after 2030. We will keep this under continual review as we develop our detailed approach to the programme up to 2035. Investment into energy efficiency will be extended from the current programme to complete EPC C for all stock by 2030. It is felt that these would only be able to be procured effectively and added to the existing programme in time for the 2027/28 financial year.

There are three primary sources of resources for investment into the existing stock: depreciation transfers from rent income to the Major Repairs Reserve, top-ups to depreciation from rent income (known as revenue contributions to capital) and borrowing. The chart below highlights the difference between the total investment requirement (at outturn prices – i.e. including year on year inflation) to the level of depreciation annually.

Chart 5.1: comparing total investment requirements against depreciation transfers



The chart shows that in the early period, there is a need to top-up depreciation with additional revenue and borrowing, and that this continues throughout the entire period with particular additional needs in the period from 2030-2040 and from around 2048 onwards. The implications of the requirement for life cycle investment to 2035 are shown within the chart.

As a matter of financial prudence, we will always provide additional resources to support the capital programme from revenue if we are able and minimise reliance on borrowing wherever possible.

Notwithstanding the high costs of investment over the short, medium and long terms, the level of investment is affordable within the business plan, on the basis that rents and income increases provide the necessary spending and investment headroom to support programme delivery.

5.2. Grant and subsidy

Where programmes of investment are supported by Government, we will be proactive in making bids for additional resources to be brought into the district to help finance our investment requirements.

Key areas of focus will continue to be:

- Warm Homes Funding, to help support the delivery of Minimum Energy Efficiency Standards (MEES), for the purposes of this strategy this means supporting the delivery of EPC C to a further 1,200 homes by 2030.
- Social and Affordable Homes Programme grant for new build or acquiring stock.
- Local Authority Housing Fund grant to support the acquisition of existing homes.

5.3. Investment Planning to 2030

We have an established programme incorporated within the Council's Medium Term Financial Strategy (MTFS). A schedule of the current spending areas within the programme is summarised in the table below/overleaf.

All works included within the programme have been assessed as required and contribute towards compliance with statutory and regulatory requirements.

Table 5.2: 5 year investment planning totals £'000's

Investment Programme	2026-2031
Central Heating - Gas Boiler Replacements	6,725
Kitchen / Bathroom Replacement	13,391
Green Homes Energy Efficiency Grant SHDF Wave 3	8,745
MEES	3,721
Smoke Alarms	1,686
Electrical Upgrade - Capital	34
Roofs and Gutters	3,755
Doors & Windows	12,390
Fire Remedial works	443
Chimneys	342
Paths and Drives	575
Boundary Walls	20
Fees	3,263
Sewage Treatment Refurbishment	1,900
Car Parks	135

Community Centre Refurbishment	100
ICT Strategy	170
Replacement Laptops	257
Major Adaptations	5,459
HRT Vehicle Replacement	300
Final payments prior schemes	10
Purchase of Homes South Holland	700
Purchase Homes Holbeach	300
New Acquisition Schemes	6,078
New Scheme- ICT	219
Total	70,717

All works included within the programme have been assessed as required and contribute towards compliance with statutory and regulatory requirements.

5.4. Resourcing the plan to 2030

The table below shows the financing for the updated Investment Plan to 2030. The table shows the reliance on grant availability to support energy efficiency investment and the need for revenue top-ups and borrowing to ensure the programme is able to be fully financed.

Table 5.3: asset investment plan with sources of finance (2026-2030 £'000's)

	2026/27	2027/28	2028/29	2029/30	2030/31	Total
Programme	19,537	11,844	11,424	14,996	12,917	70,717
Depreciation via Major Repairs Reserve	4,776	3,941	4,468	4,286	4,171	21,642
Grant and subsidy assumed	3,045	689	702	470	0	4,905
RTB Receipts	1,108	1,155	1,213	1,273	1,337	6,086
Revenue top-ups	3,632	334	226	374	2,168	6,734
Borrowing	6,976	5,725	4,815	8,593	5,241	31,349

The programme and sources of finance will be updated on an ongoing and annual basis along with approval of the Council's budgets and MTFs, to take account of income and resource availability and the actual delivery of programme areas.

5.5. Developing the plan to 2035

A key requirement of the Asset Management Strategy is to demonstrate how the achievement of compliance with all relevant statutory and regulatory standards can be delivered. The proposed update to the Decent Homes Standard is likely to require compliance by 2035 (or possibly 2037, depending on the Government's final decision).

Whilst decent homes compliance at South Holland is positive (only 0.64% were classified as “non-decent” at 30th November 2025), we will need to make sure that the position is 100% compliance (where technically possible) as soon as possible and in any case by 2035. In practice, implementing the investment requirements set out within the stock condition survey and life cycle replacements will support the delivery and maintenance of compliance with the Decent Homes Standard.

As it addresses the replacement of all key elements upon expiry of their surveyed useful life, and with replacement on life cycle bases that largely remains on shorter cycles than national standards, we believe that the investment profile derived from the survey will form a robust basis for the achievement and maintenance of the Decent Home Standard.

Therefore, we will plan to extend the Investment Planning framework arising from this Asset Management Strategy to 2035 by incorporating the implied investment requirements from life cycle replacements, alongside continuing to deliver a programme of adaptations and a small annual programme of fencing and other environmental upgrades as required.

In overall terms, we plan a total investment of over £106million into the stock, our neighbourhoods and communities over the 9 year period from 2026 to 2035.

There is substantial reliance on revenue top-ups from rent income and from borrowing. However, the level of borrowing remains sustainable in the HRA business planning context and the capability to fully finance the programme provides a high degree of assurance that the plans we have arising from this strategy are both based on robust and solid core data and able to be fully financed.

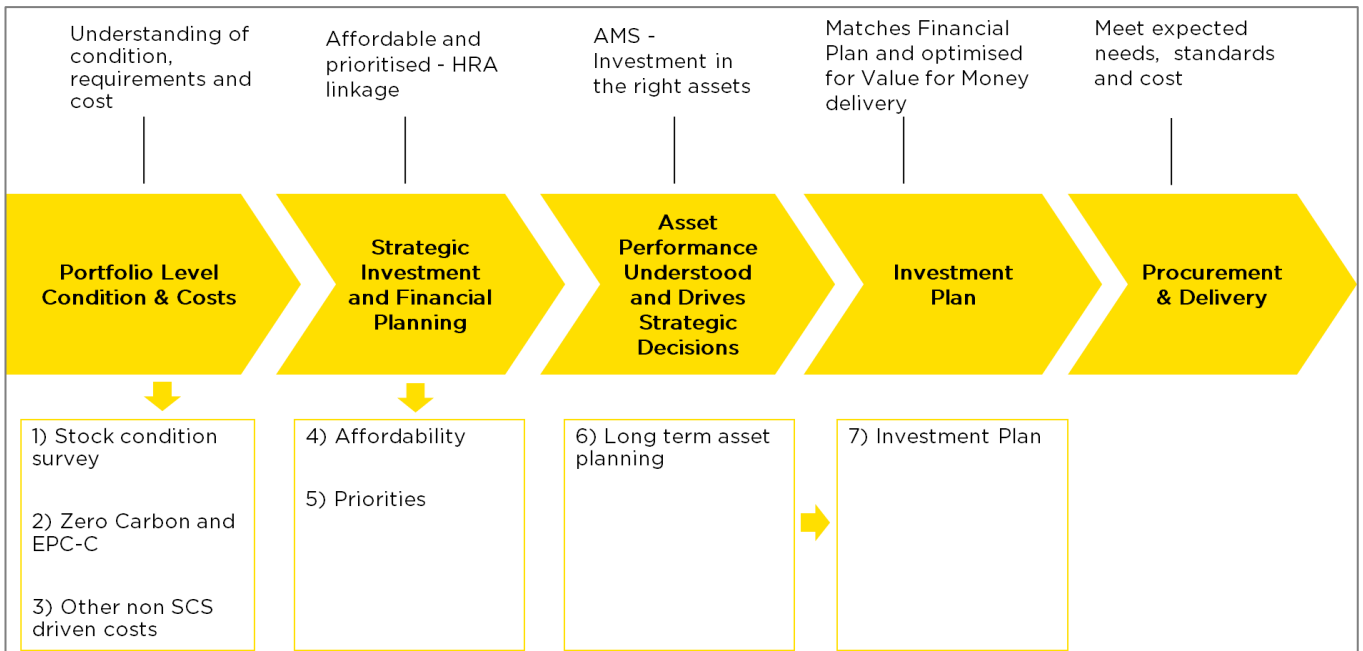
The second 5 year phase of the above Investment Plan will be subject to many factors, including the performance of assets in use, the requirement for earlier or later replacements depending on how individual elements perform in practice, unit costs of components, contractors/supplier costs and updated for ongoing surveys. We will continue to undertake a detailed and forensic analysis and review of the stock survey totals when placing properties in programmes and update our data as required, which will then inform the revision to programme spend totals.

The programme is large and comprehensive, and represents a significant potential increase in programme delivery over the course of the next 9 years. Effective procurement, commitment to value for money, and robust monitoring on an ongoing basis will be essential to ensure that the Council is able to deliver the priorities set out in the programme.

6. Procurement, value for money and monitoring

6.1. Delivering investment plans

Whilst we are currently working to a five year capital programme, we plan to extend to a 10 year programme. The five-stage development and delivery process is summarised in the diagram below. It will be important that steps 2 and 3 around strategic investment planning and asset performance become further integrated into our investment planning.



Our longer term aspiration is to establish a rolling 10 year plan with a golden thread between our stock condition data, what is affordable in our business plan and what is delivered on the ground.

As the analysis of our data becomes more developed, this will provide residents and contractors/suppliers with greater visibility of the pipeline of work followed by a clear direction for investment over the following period. Whilst the plan can be fully financed, financial conditions can change, and there may be competing requirements for investment and we will use the investment priorities outlined above to prioritise the work to be delivered. The allowances in the investment plan will continue to be aligned to the business plan to ensure affordability.

Once priorities and work packaging rules are agreed, we produce a property level schedule of works. This identifies the work required at property level and whether further survey work is required. This will be formatted in accordance with requirements to support effective procurement activity (see below).

The process also needs to consider the results of future asset performance evaluation, when and if it is completed. Unless it is essential, works associated with properties prioritised for options appraisal would be highlighted in the investment programme and excluded from early years programming so that long term decisions can be taken before major expenditure is incurred. Clearly any essential work relating to ensuring properties meet statutory and regulatory requirements will be delivered where it is required.

We will continue to engage with tenants and residents through the new engagement and scrutiny structure and through regular feedback to improve the way we deliver works programmes.

6.2. Procurement

The Investment Plan is important to support effective procurement and value for money in delivery, and to provide visibility on these key points for tenants and residents.

Many of the programmes set out in the 10 year Investment Plan are already in some form of delivery and therefore have either contractors or suppliers in place, or we are in advanced plans to procure suppliers.

There will need to be a dovetailing of existing procured contracts with the expanded requirements for future investment. We will consider the implications of expanded programmes for existing suppliers, continuing to monitor their performance and ensure that market engagement is effective in ensuring either existing contracts are extended or re-procured, or a mixture of both.

The Procurement Act 2023 gives the Council a little more flexibility in how it procures contracts for the delivery of new programmes and we will ensure that all suppliers are procured in compliance with this Act.

6.3. Value for money

We are committed to driving value for money in our Asset Management Strategy, planning and delivery. This will enable us to increase investment in other areas of the stock, service or in new homes.

The approach to investment planning set out in this strategy will be a key factor in driving value for money, as we work to improve our data. It will enable us to target investment where it is most needed and provide clear indications of components and volumes over a longer time frame to improve value for money from our contracts. Our review of capital delivery will reduce slippage and improve our delivery to timescale. A measure of success will be the extent to which we deliver against the need identified in the survey.

We will monitor outturn costs against our schedule of rates to ensure we can control cost variation. A measure of success here will be a clear relationship between outturn costs and affordable rates within our investment plan.

The proposed approach to active asset management set out in section 4 will enable us to maximise return on assets (both financial and social) by ensuring expenditure is targeted to improve our long term sustainable assets over time, releasing resources for reinvestment that increases the number of social rented homes. This provides scope to broaden our concept of value to include social and environmental factors.

6.4. Performance monitoring

We will report on our performance across all areas of the strategy – to colleagues, members, our residents, and other key stakeholders. We will measure our success through a range of Key Performance Indicators (KPIs) which currently include:

- Growth in new social housing
- Resident satisfaction
- Decent Homes compliance
- Building and Fire Safety compliance
- Actions on damp and mould complete within timescales of Awaab's law
- Percentage of stock with up-to-date stock condition survey data
- Percentage of properties reaching EPC-C.

In addition, KPIs on the following will be explored:

- Percentage of capital plan delivered
- Capital investment contributing to Net Zero Carbon
- Delivery of Asset Performance analysis (growth in Net Present Value across the stock).

We will regularly report against KPIs in this strategy to senior leadership and to Cabinet. In addition, progress on the Capital Programme is reported on a quarterly basis at the Capital Programme Clinic, attended by the Assistant Director – Housing and Portfolio Holder for Strategic and Operational Housing.

The principal actions within this strategy support the Housing Landlord Strategy and we will continue to report against the KPIs within that strategy as they are delivered via the Asset Management Strategy.

6.5. Risk management

The strategy recognises that housing assets can also become liabilities, creating a risk to business plan financial sustainability as well as significantly impacting on tenants' and residents' lives.

Operational risks are registered in our HRA Operational Risk Register and strategic risks are recorded in the Corporate Risk Register overseen by the Cabinet and fed into the broader council risk strategy. Key risks arising within this strategy include:

- The Governmental is delayed in confirming the final position regarding the revised Decent Homes Standard and Minimum Energy Efficiency Standards leaving the Council unable to plan with complete confidence for compliance.
- Failure to manage health and safety compliance could put residents, staff and contractors at risk.
- Failure to meet statutory or regulatory standards can carry penalties and will damage the Council's reputation.
- Failure to maintain the golden thread between the understanding of stock condition and investment need and what can be financed within the HRA Business Plan.
- An incorrect scope or poor quality of stock investment will have a key influence on customer satisfaction.
- Poor value for money in stock investment will have a major impact on our finances as this represents the largest proportion of our HRA expenditure.
- Failure to sufficiently manage disrepair or damp contribute to component degradation, creates additional expenditure to maintain homes, and can impact resident health and wellbeing.
- Internal and external factors impact on investment need and expenditure. Key amongst these are currently Fire Safety and energy efficiency. We will need to remain aware of the impact of these on investment levels in existing stock and any subsequent impact on our investment plans.
- Internally and externally published standards will need to be reviewed - changing standards may carry financial and reputational risk.
- Failure to accurately reflect compliance and performance in IT systems creates inefficiencies, jeopardises the success of business plan and access to requisite resources, and leads to lapses in compliance

6.6. Internal controls

The main internal controls supporting the delivery of this strategy are in the following areas:

- **Data** – maintaining quality and integrity with regular review.
- **Stock Condition Surveys** - regularly reviewing rates to ensure consistency with benchmarks and outturn costs, updating stock condition data regularly, with results captured by the asset management database and reporting results to maintain golden thread between stock condition, investment and business plans.

- **Investment plans** – the establishment of a planned investment programme with clear and robust contract management arrangements. Effective and regular monitoring of agreed performance measures. Demand analysis and customer feedback from responsive repairs used to update planned programmes. Council and resident scrutiny of performance.
- **Procurement and staffing** – Management systems in place to recruit, select, train and appraise staff with the skills to deliver the strategy. We will work within the Council’s corporate procurement process and aligned with the Procurement Act 2023 to deliver value for money services.
- **Responsive repairs** – detailed contract controls and performance measures in place. Service outcomes and measures used to inform forward planning of both planned and responsive repairs. Resident satisfaction measures reported annually. Regular testing of customer satisfaction and analysis of complaints.
- **Long term asset planning** – mechanisms to review asset performance are in place and regularly updated. Asset performance forms an integral starting point for investment and long term asset planning.
- **Business planning** – HRA Business Plan review process will explicitly evidence the golden thread from the business plan through to the Asset Management Strategy, cash flow models, investment and procurement programmes and stock condition surveys.
- **Internal audit** – independent assurance to periodically review asset management and landlord compliance.

This approach aims to ensure we continue to improve our practice and performance, have a golden thread from asset model to stock condition survey, and make best use of all of the key links in between.

6.7. Review

This strategy covers the period from 2026-2035. Investment plans will be reviewed annually. The strategy will be refreshed in late 2026 to reflect progress in key areas around asset performance and continued forensic analysis of the outcomes of the stock survey. The strategy will be next updated in the run up to 2030.

6.8. Accountability and control information

Accountability for the strategy is with the Director of Communities. Operationally, responsibility is with the Assistant Director – Housing to ensure agreed programmes are in place and delivered effectively.

7. Action planning

A summary of the key actions arising from the Asset Management Strategy is set out below. We will:

Continue to engage tenants and residents on refreshes and updates of the Strategy.

1. Complete and maintain 100% of stock surveys (including where appropriate through enforcement of access).
2. Continue forensic analysis of survey outputs, conducting validation checks of survey outputs.
3. Move towards a rolling 10-year Investment Plan commencing with an extension of the existing 5 year plan to 2035.
4. Consult further on the approach to recharges as part of the review of the Housing Repairs and Fitness for Habitation Policy during 2026/27.

5. Introduce a robust process to ensure referrals from responsive repairs engagement are translated into investment programme repairs.
6. Carry out a detailed evaluation of asset performance.
7. Introduce a robust process of option appraisal of stock that is evaluated as poor performing financially.
8. Extend life cycle replacement timeframes where appropriate but remaining below national standards.
9. Bid for all subsidy and grant programmes, including Warm Homes, Social and Affordable Homes Programme and Local Authority Housing Fund.
10. Introduce an allocation of funding for, and subsequently deliver, the acquisition of 5 new homes per annum to 2031 and 20 per annum thereafter for all years.
11. Refresh this strategy in the autumn of 2026 and conduct a full review in the run up to 2030.
12. Ensure that the procurement of all suppliers and contractors is carried out in line with the Procurement Act 2023 and align the future Investment Plan including extensions of existing programmes with existing providers as far as possible to achieve value for money in the programme.
13. Monitor schedule of rates costs against what is being achieved through procurement.
14. Monitor the delivery of this strategy through regular KPI reporting to Cabinet and residents.



SHDC Business Plan Consultation outcome report.

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Introduction

This report summarises the outcomes of the consultation undertaken on the Housing Landlord Business Plan, prepared by Savills.

The consultation aimed to:

- Inform tenants about how rent income is currently spent and how it is proposed to be allocated over the next 30 years.
- Provide tenants with the opportunity to influence priorities for future expenditure.
- Ensure tenants' views shape the Business Plan and Asset Management Strategy and demonstrate that the Council values tenant feedback and scrutiny.

Consultation programme

To maximise participation, the consultation programme included:

- **Pre-engagement:** Officers engaged with the Tenants Forum and Focus Groups to encourage participation.
- **Surveys:** Available online and in hard copy, promoted via texts, emails, posters, and the Council website.
- **Events:** Two face-to-face consultation sessions (morning and evening) with presentations delivered by Savills.

The consultation survey received 138 responses, with 11 tenants attending the consultation events.

Prior to the launch of the consultation a period of pre-engagement took place between Officers and engaged tenants on the Tenants Forum to encourage attendance at the events or to complete the survey. The launch of the consultation was advertised to those tenants who attended the Tenant Forum event in October 2025 and at Focus Group meetings.

The consultation sought to encourage a broad range of responses from across the tenant group. All information about the consultation was posted on the Council website.

To promote the face-to-face events; 2555 texts and 4154 emails were sent to tenants directly throughout October and November 2025. Posters were displayed in various locations across the district and email footers added to Officers emails to encourage participation and promote awareness.

To promote the survey; 2484 texts and 4176 emails were sent to tenants directly throughout November 2025, advertising the on-line survey but informing tenants to

contact Tenant Engagement if they required a paper survey. All tenants who attended the consultation events were also given paper surveys to distribute amongst neighbours.

Housing staff were made aware of the consultation and asked to encourage tenants to take part. Tenants on the Tenants Forum were also asked to speak to neighbours and friends to encourage them to take part.

Consultation event

To encourage maximum attendance, two consultation events were organised—one in the morning and another in the evening.

A presentation was delivered by Savills with opportunities for questions and clarification, with tenants having the chance to discuss various aspects of the proposals from a tenant lived experience.

Survey

The survey was a questionnaire which was made available in hard copy or via the Council website via MS forms. The questionnaire was available on request in alternative format and large print. The survey encouraged responses via questions asking tenants to prioritise the importance of how we maintain and upgrade elements within their properties, how important it was for us to build new properties and what they thought about the external environment around them.

Free text boxes were available to allow respondents to offer open comments about why they had responded and to give other comments they felt were required.

Completed hard copies were returned to the Council Offices at Priory Road, Spalding using free post return envelopes.

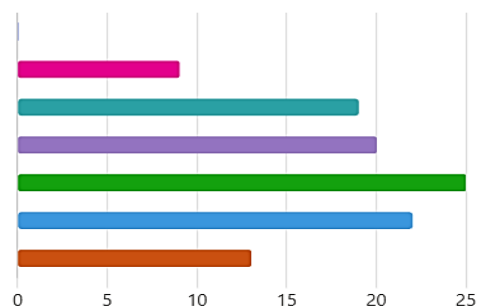
The survey was incentivised with the offering of a £20 shopping voucher prize draw.

Demographics of those taking part

Ages

Survey:

● 18-24	0
● 25-34	9
● 35-44	19
● 45-54	20
● 55-64	25
● 65-74	22
● 75+	13



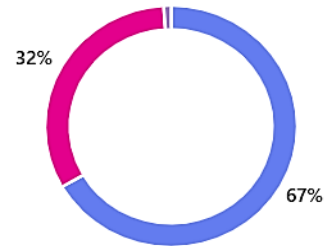
Consultation:

Age Range	Numbers
45-54	1
55-64	1
65-74	4
75+	5

Gender

Survey:

Female	72
Male	35
Non-binary	0
Prefer not to say	1



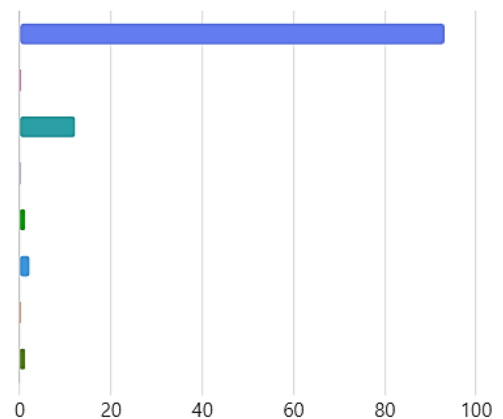
Consultation

Male	Female
4	7

Ethnicity

Survey:

White: English, Welsh, Scottish, Northern Irish or British	93
White: Irish	0
White: Other	12
Mixed or multiple ethnic groups	0
Asian or Asian British	1
Black, African, Caribbean or Black British	2
Other ethnic group	0
Prefer not to say	1



Consultation:

White: English, Welsh, Scottish, Northern Irish or British	10
Asian Or Asian British	1

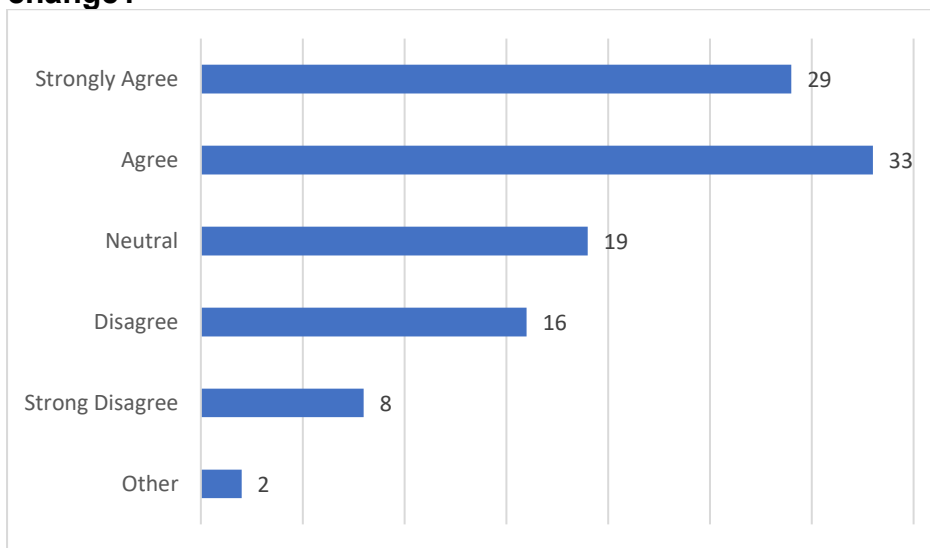
Survey response analysis.

The analysis is reported in the order of the questionnaire. The questionnaire received 138 responses.

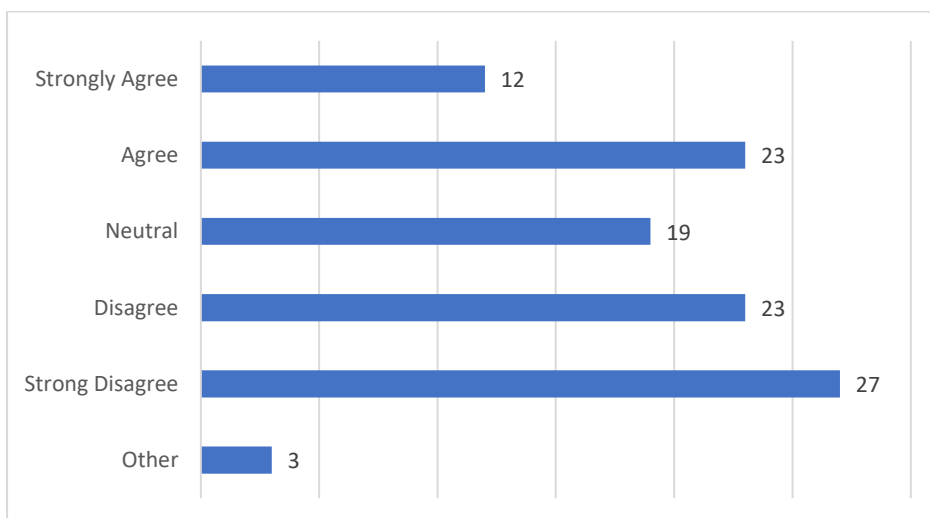
The following questions were asked to ensure they could be entered into the prize draw and to ensure the service could follow up with tenants to tell them about any changes made based of their feedback.

- Q1 - respondent's name.
- Q2 - respondent's age group
- Q3 - respondent's gender
- Q4 - respondent's ethnic background.

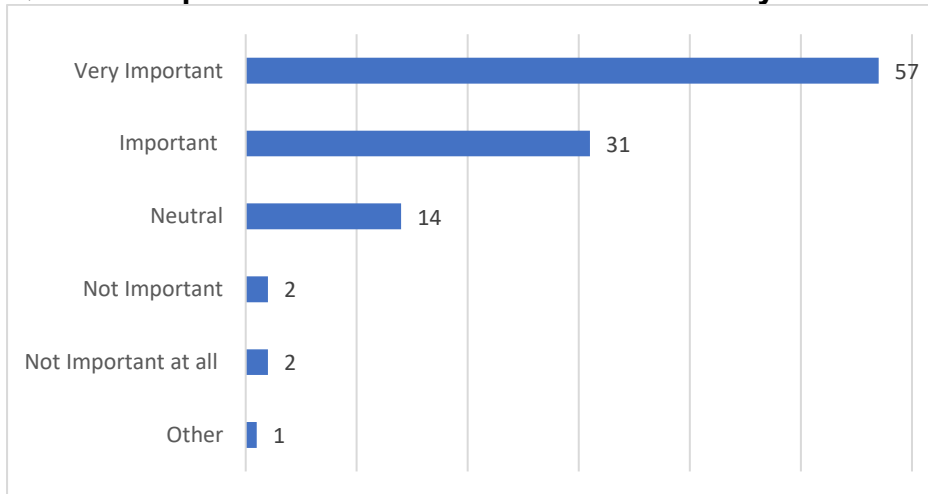
Q5. We currently replace some elements, such as boilers, after a certain number of years, even if they don't need repairing. We are considering replacing these items only when they need repairing. Do you agree with this change?



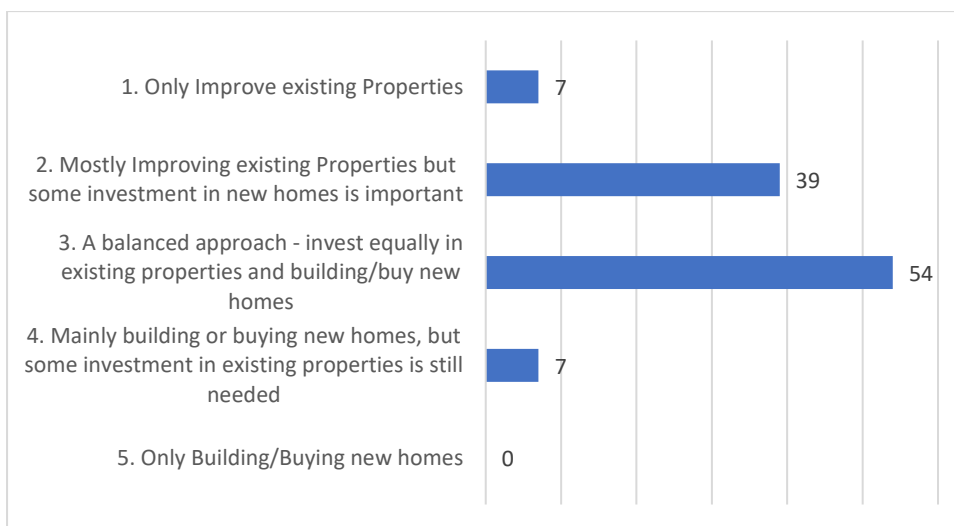
Q6. We survey major elements such as kitchens every 20 years to see if they need replacing. We're thinking about surveying them every 25 years instead. (We'll still do repairs if something breaks during this time). Do you agree with this change?



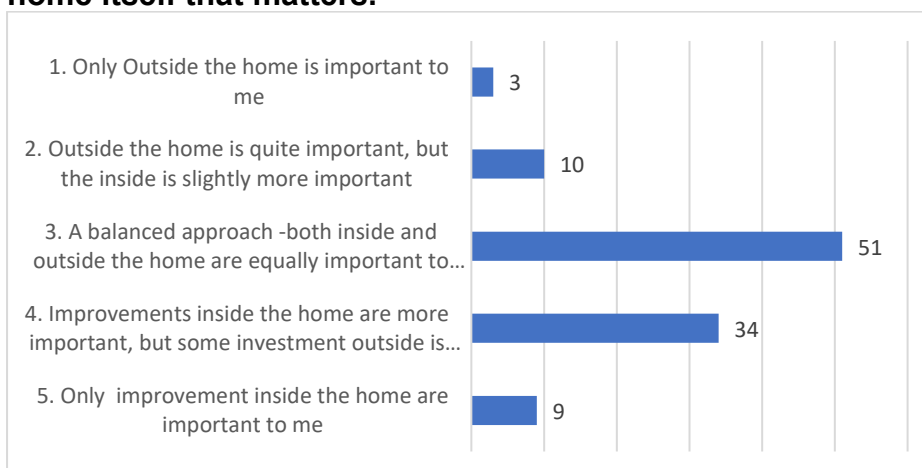
Q7. How important is it that the Council builds/buys new homes?



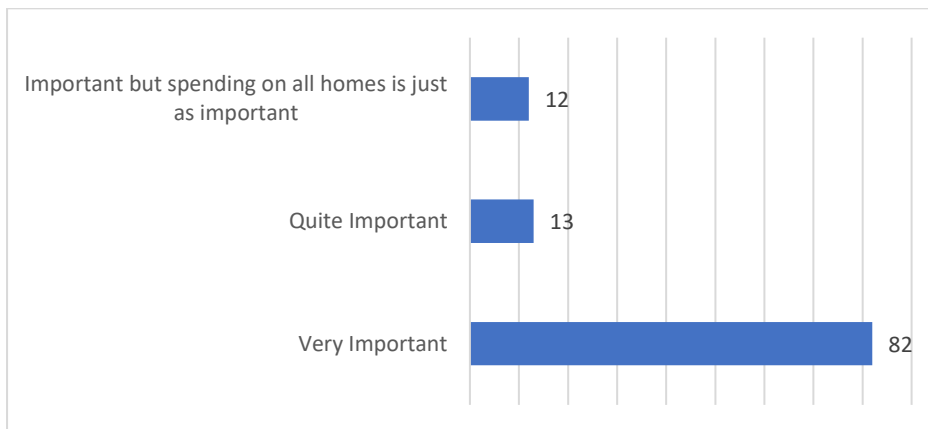
Q8. What is the right balance between investing in current homes and building or buying new homes? Score of 1-5: 1 is only improving existing properties and 5 is only building/buying new homes.



Q9. How important is it that we invest in areas around the home such as funding fencing and landscaping on estates? Score of 1-5: 1 is really important, outside the home. 5 is not important, it's the home itself that matters.



Q10. How important is it that we spend money on adaptations to homes for the elderly and disabled? For example, fitting wet rooms and ramps.



Q11. Are there any other points you wish to raise?

- 7 wanted an improved aids and adaptations service
- 6 wanted more accessible bathrooms / wet rooms and felt this was more important than kitchens
- 5 wanted better windows and improved energy efficiency in homes
- 3 mentioned the void standard, suggesting improvements
- 5 wanted help to maintain gardens (as a payable service)
- 3 mentioned recharging tenants for not keeping their home in good condition.

In addition, some tenants raised specific queries about their tenancy/property, all of which have been distributed to the teams to investigate and update tenants direct.

Consultation Event analysis

Eleven tenants attended the face-to face consultation events and were given a presentation by Savills. The theory behind some of the questions asked, i.e. extending the time to replace kitchens and bathrooms was explained – giving the tenants more information to make comments on.

The following feedback was received:

Replacing elements only when need repairing / kitchens and bathrooms

The tenants in attendance were clear that they didn't want money to be wasted. They found it frustrating if items were being removed when they were in good working order.

There was lot of discussion around this with all but 2 being happy to extend the lifecycles of kitchens, bathrooms, and boilers on the caveat that the specification for the kitchens and bathrooms was of quality so it would last.

Discussions were also held around replacing some elements within kitchens and bathrooms rather than a full upgrade.

Discussion leaned towards the fact that tenants felt bathrooms were more important to be upgraded on need (for the disabled etc) than the kitchens – the survey echoes this as there are 6 tenants who stated in the comments that bathrooms are more important and should be made accessible.

Importance of new builds

Attendees were keen purchasing new builds – which were done to a specification that meant tenants could age well in them and were future proofed, rather than having to spend money on adaptations later. Discussions also had around building on brownfield sites.

Tenants were keen on disposals of properties that were going to cost too much to bring to an acceptable standard and maintain.

There was a lot of discussion around energy efficiency of homes including solar panels and the use of small wind turbines in the gardens in rural. Electric car charging was also mentioned. Many tenants feel that utility costs are extremely high and want to be able to combat this with more energy efficient homes.

Outside environment

The two groups had different views around fencing communal areas, however all agreed that they wanted the area to look nice. Again, this is echoed in the survey when most tenants stated they wanted a balanced approach to this.

Aids and Adaptations

Both groups supported spending money on disabled aids and adaptations. Discussions also held around re-using some items.

Other Points raised:

- Queries around how leaseholders paid for some services such as sewerage treatment and maintenance
- Approach to clearing gutters and materials used when replacing fascias
- Both groups mentioned the void standard and that it should be raised – to give tenants something to be proud of.
- The tenants were also keen on a mechanism to penalise and recharge those tenants who didn't look after their properties / gardens (not because they couldn't through ill health).

Key Findings

Discussions at the consultation events reflected similar themes to the survey:

- **Lifecycle of Property Elements:** Tenants supported extending replacement cycles for kitchens, bathrooms, and boilers, provided specifications were of sufficient quality. Bathrooms were prioritised over kitchens, particularly for accessibility needs.
- **New Homes:** Strong support for new builds, particularly future-proofed designs on brownfield sites. Tenants favoured disposal of properties requiring disproportionate investment.

- **Energy Efficiency:** Tenants emphasised the importance of solar panels, small-scale renewable energy, and electric vehicle charging infrastructure to reduce utility costs.
- **External Environment:** Mixed views on fencing and landscaping; overall preference for a balanced approach to external improvements.
- **Aids and Adaptations:** Strong support for investment, with suggestions to explore re-use of equipment and review funding arrangements.

Conclusion

The consultation demonstrates that tenants want the Council to:

- Spend resources wisely, avoiding unnecessary replacements.
- Prioritise bathrooms and accessibility improvements over kitchens.
- Balance investment between maintaining existing homes and building new, energy-efficient properties.
- Improve external environments while ensuring value for money.
- Support tenants in maintaining gardens through optional paid services.
- Raise the void property standard to instil pride in new tenancies.
- Ensure fair service charges for leaseholders.
- Hold tenants accountable for property upkeep, with appropriate recharging where neglect occurs.

Overall, tenants emphasised energy efficiency, accessibility, and prudent financial management as central priorities for the Housing Landlord Business Plan.

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Equality Impact Assessment

Report title	HRA Business Plan and Asset Management Strategy 2026
Completed by	Adel Gardner, HRA Transformation Manager
Approved by	Vikki Cherry, Assistant Director – Housing
Date	5th December 2025

The following statements will help you decide whether an EIA is necessary:	Tick all that apply
Does it affect customers, colleagues or the wider community, and therefore potentially have an effect in terms of equality (for example, removing a service, workforce restructure, employment practices)	<input checked="" type="checkbox"/>
Could it result in a decision being made that would significantly affect how functions and services are delivered (for example, reducing a service or introducing a charge for a service)	<input type="checkbox"/>
Does it relate to a service that previous engagement has identified as being important to people	<input type="checkbox"/>
Does it, or could it in the future, affect different groups of people differently	<input checked="" type="checkbox"/>
Does it relate to a policy or service where there is significant potential for reducing inequalities or improving Outcomes	<input checked="" type="checkbox"/>
Have there been, or are there likely to be, any public concerns about the policy or proposal	<input type="checkbox"/>
Does it have an effect on how other organisations operate in terms of equality (i.e. commissioned services)	<input type="checkbox"/>

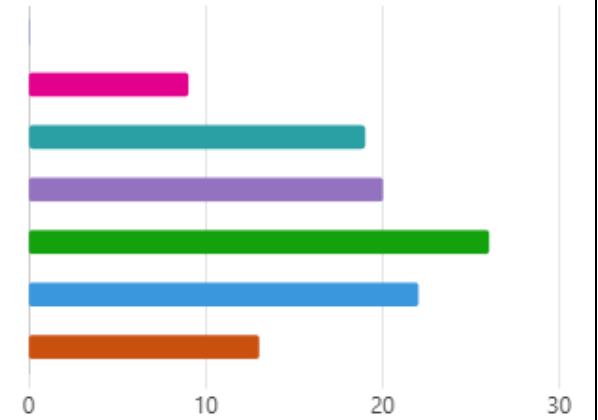
Section 3 Equality impacts

<p>Briefly explain what the policy/service/project aims to achieve</p>	<p>The HRA Business Plan sets out the Councils vision for the future of SHDC housing stock over the next 30 years. It is first and foremost a financial document, which determines how the council will meet the needs of present and future tenants, demonstrating that Government and local targets can be achieved and ensuring the long-term viability of the stock. It sets out the:</p> <ul style="list-style-type: none"> • National and local strategic context and corporate priorities under which we are currently operating • Our challenges and strategic priorities, specifically over the next five years as well as identifying longer term issues and goals for the next thirty years. • Our investment priorities include, modernisation of existing stock, replacing heating systems and managing sewage treatment, and adaptations to help older and/or disabled tenants remain in their homes.
<p>Have you undertaken consultation or involved people who are most likely to be affected or interested?</p> <p>Please include: data or community feedback, gaps in data, and how you intend to fill these gaps (where possible)</p>	<p>Consultation was undertaken through both online and hard copy surveys during November 2025. In addition, two face-to-face engagement events were held for tenants, with one scheduled outside normal office hours to improve accessibility. A total of 138 responses were received to the survey, 107 of these were tenants.</p>

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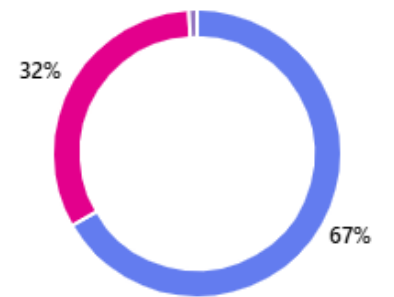
2. What is your age group?

● 18-24	0
● 25-34	9
● 35-44	19
● 45-54	20
● 55-64	26
● 65-74	22
● 75+	13

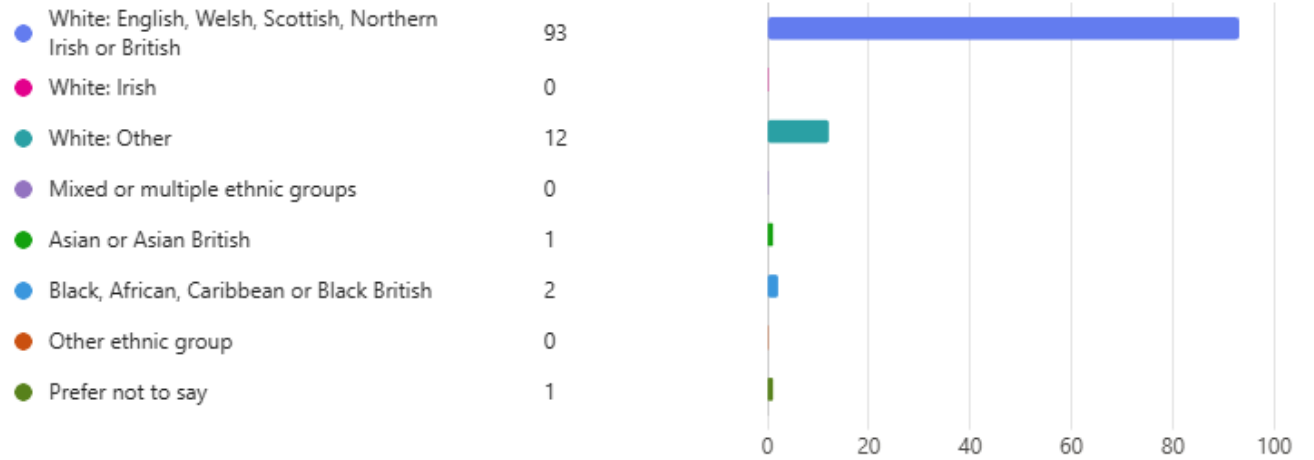


3. What is your gender?

● Female	72
● Male	35
● Non-binary	0
● Prefer not to say	1



4. What is your ethnic background?



Is there any evidence or research that demonstrates why some individuals or groups are, or are not, affected

No

Characteristics	Positive and negative impact
Sex	<p>The tenant census (2023) reported that 56% of residents in our properties are female (compared with 51% in South Holland (national census 2021).</p> <p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
Age	<p>The tenant census (2023) reported that the median age for tenants is 63 (52 in the national census for South Holland, 2021). The average age profile of residents in our properties is 48 (46 in the national census for South Holland, 2021).</p> <p>Positive: Ongoing investment in existing housing stock will ensure homes remain safe, warm, and energy-efficient, which is particularly beneficial for older tenants who may spend more time at home and have higher vulnerability to cold or damp conditions.</p> <p>Continued investment in property adaptations such as level-access showers, handrails, and other accessibility improvements will support older tenants to live independently for longer, reduce the risk of falls, and improve overall quality of life. These measures also help reduce social isolation by enabling tenants to remain in familiar communities rather than moving to specialist accommodation.</p> <p>Negative: None identified</p> <p>Any mitigation required: N/A</p>

The tenant census (2023) reported that 51% of tenants have a limiting disability and 40% of residents have a limiting disability, compared with 41% and 19% for South Holland respectively (national census 2021). Further to this, the tenant census recorded the type of disability:

Type of disability	Tenant census (%)	Number of tenants
Mobility issues	42	558
Mental health issues (incl anxiety & depression)	30	398
Stamina or breathing or fatigue conditions	29	385
Other significant medical condition	23	305
Dexterity (e.g. lifting or carrying objects or using a keyboard)	19	252
Hearing impairment	15	199
Memory issues	14	186
Visual impairment	9	119
Social or behavioural condition (e.g. ADHD or ASD)	8	106
Mobility issues (temporary)	7	93
Learning impairment	6	80
Speech impairment	3	40

In the Housing Ombudsman report on Attitudes, Rights and Respect, 58% of respondents considered themselves to have a disability, and 68% of those said their landlord had not made reasonable adjustments for them, despite being asked. Many respondents referred specifically to the lack of aids and adaptations in their home, reflecting the EHS findings that over half of housing association tenants lack the adaptations they need.

Independent living officers have become aware of issues whereby tenants with disabilities such as visual impairment or hearing impairment are facing barriers when trying to access our services.

	<p>Positive: Ongoing investment in existing housing stock will improve the safety, comfort, and energy efficiency of homes, which is particularly important for tenants with disabilities who may have specific health needs or spend extended periods indoors.</p> <p>Continued investment in property adaptations such as level-access showers, ramps, widened doorways, and other accessibility features will enable tenants with disabilities to live more independently, reduce reliance on carers, and improve overall wellbeing. These measures also help prevent accidents and support inclusion by allowing tenants to remain in their homes and communities rather than moving to specialist accommodation.</p> <p>Negative: None identified</p> <p>Any mitigation required: N/A</p>
<p>Page 81</p>	<p>The tenant census (2023) reported that 8% of tenants are from ethnic minority groups consisting of 6.4% Other White (2.5% Polish, 1.4% Lithuanian, 1% Portuguese and Latvian). The 2021 census reported 9% ethnic minority groups for South Holland, with 6.7% (4% Poland, 2.6% Lithuania and 1.5% Romania). In 2021, 0.6% of South Holland residents identified their ethnic group within the "Other" category ("Arab" or "Any other ethnic group"), up from 0.1% in 2011.</p> <p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
<p>Religion or belief</p>	<p>We do not record data around religion or belief, however the National census reported 33% of South Holland residents reporting to have 'no religion; followed by 58.9% as Christian.</p>

	<p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
Sexual orientation	<p>The tenant census (2023) reported that 1.7% of tenants who identify as LGBTQ+ sexual orientation, compared with 2.8% in South Holland (National Census 2021).</p> <p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
Gender reassignment	<p>We do not collate data regarding gender reassignment.</p> <p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
Pregnancy, maternity and paternity	<p>We do not collate data regarding pregnancy, maternity and paternity.</p> <p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
Marriage and civil partnership	<p>The South Holland census recorded 49.2% of residents married or in a civil partnership.</p> <p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>

Rural isolation	<p>South Holland is a rural area spanning 74,238 hectares, with limited access to public transport.</p> <p>Positive: Energy Efficiency Upgrades, lower energy bills and warmer homes reduce financial stress and health risks, which are often higher in rural areas due to fuel poverty.</p> <p>Negative: None identified</p> <p>Any mitigation required: N/A</p>
<p>Socio-economic factors</p> <p style="writing-mode: vertical-rl; transform: rotate(180deg);">Page 83</p>	<p>The overall income deprivation score for South Holland is 10.3%. Exploring local income deprivation (ons.gov.uk) Of the 316 local authorities in England (excluding the Isles of Scilly), South Holland is ranked 174th most income-deprived. Sutton Bridge is among the 20% of most income-deprived neighbourhoods in England.</p> <p>Positive: Energy efficiency improvements (insulation, heating upgrades) may lower energy bills, which is particularly beneficial for low-income households. Investment in stock reduces emergency repairs and improves predictability of housing costs for tenants. Planned works create jobs for local contractors and suppliers, supporting the local economy.</p> <p>Negative: None identified</p> <p>Any mitigation required: N/A</p>
<p>Additional category: Carers</p>	<p>We do not hold data around tenants with caring responsibilities. The national census reported that 4.25% of South Holland residents (aged 5 years and older) provided up to 19 hours unpaid care each week (2021). In 2021, just under 1 in 50 people (1.9%) reported providing between 20 and 49 hours of unpaid care each week. Census 2021 was undertaken during the coronavirus (COVID-19) pandemic. This may have influenced how people perceived and managed their provision of unpaid care, and therefore may have affected how people chose to respond.</p>

	<p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
<p>Additional category: Domestic abuse and ASB victims</p>	<p>During 2024, 96 anti-social behaviour cases were reported to the Housing Landlord Service, with noise complaints and behavioural issues being the most common, 1 Hate crime incidents 2 mate crime. 69% of residents surveyed in the TSMs reported being satisfied with our approach to handling complaints of ASB.</p> <p>The Crime Survey for England and Wales estimated that 3.8 million people aged 16 years and over experienced domestic abuse in the year ending March 2025. During 2024/25, 15 households were housed in social housing following fleeing domestic abuse.</p> <p>There is not expected to be either a positive or negative impact on this community of identity group.</p> <p>Any mitigation required: N/A</p>
<p>Overall, if there is a potential adverse impact after the mitigation, please state why and whether this is justifiable.</p>	<p>N/A</p>
<p>How will you monitor this to ensure there is no adverse effect in the future?</p>	
<p>Outcome of EIA:</p>	<p>Our analysis demonstrates that the proposed HRA Business plan and Asset Management Strategy is robust. The evidence shows minimal potential for discrimination, and we have taken all opportunities to advance equality subject to continuing monitoring and review</p>

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